# 2015年第1四半期(1月~3月) 決算短信

会社名 アメリカン・インターナショナル・グループ・インク

決算期 本決算:年1回 (12月)

中間決算:四半期毎

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1. 本国における決算発表日 2015 年 4 月 30 日

#### 2. 業績(注1:下記の数字は2015年3月31日現在の会計方法に従い算出したものである。)

	第1四半	期(1月~3月の3ヶ月	間)
	当年度(2015年)	前年度(2014年)	増減率
売上高又は営業収入	15,975 百万ドル	16,163 百万ドル	△1. 16%
純利益 (税引後)	2,468 百万ドル	1,609 百万ドル	53.4%
1株当たり純利益(注2)	1.78 ドル	1.09 ドル	63.3%

	今期累計額								
	当期	当期 前年同期							
売上高又は営業収入									
純利益 (税引後)									
1株当たり純利益(注2)									

	酉		
	当年度(2015年)	前年度(2014年)	備考
第1四半期	0.125 ドル	0.125 ドル	
第2四半期		0.125 ドル	
第3四半期		0.125 ドル	
第4四半期		0.125 ドル	
合計		0.50 ドル	

- (注2) 1株当たり純利益は、希薄化後である。
- (注3) 配当金は、各四半期に設定された基準日に基づき記載されている。

#### 3. 概況・特記事項・その他

上記 2. の各数値は、会社の 2015 年 4 月 30 日付けプレス・リリースおよび Quarterly Financial Supplement First Quarter 2015 から抜粋したものである。当該プレス・リリースおよび Quarterly Financial Supplement First Quarter 2015 を添付する。



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# AIG REPORTS FIRST QUARTER 2015 NET INCOME OF \$2.5 BILLION AND DILUTED EARNINGS PER SHARE OF \$1.78

- Book value per share excluding AOCI and DTA grew 14 percent from the first quarter of 2014 to \$60.69
- First quarter 2015 after-tax operating income of \$1.7 billion or \$1.22 per diluted share
- Approximately \$1.4 billion in share repurchases during the first quarter of 2015; repurchased an additional approximately \$800 million through the end of April 2015
- On April 30, 2015, AIG's Board of Directors authorized the repurchase of additional shares of AIG Common Stock with an aggregate purchase price of up to \$3.5 billion and declared a quarterly dividend of \$0.125 per share
- Further strengthened the financial flexibility of AIG Parent with distributions received in the quarter from its insurance companies totaling \$3.5 billion, consisting of \$3.2 billion of dividends and loan repayments, and \$291 million of tax sharing payments
- First quarter reported return on equity (ROE) excluding AOCI and DTA was 8.4 percent; normalized ROE excluding AOCI and DTA was 7.8 percent
- First quarter general operating expenses, operating basis (GOE), declined 3 percent from the prior-year quarter

NEW YORK, April 30, 2015 – American International Group, Inc. (NYSE: AIG) today reported net income attributable to AIG of \$2.5 billion, or \$1.78 per diluted share, for the quarter ended March 31, 2015, compared to \$1.6 billion, or \$1.09 per diluted share, for the first quarter of 2014. Net income included net realized capital gains of \$874 million, net of tax, which included gains totaling \$565 million, net of tax, associated with the sale of two large shareholdings.

After-tax operating income was \$1.7 billion, or \$1.22 per diluted share, for the first quarter of 2015, compared to \$1.7 billion, or \$1.18 per diluted share, in the prior-year quarter. Operating results in the first quarter of 2015 reflected improved underwriting results in Commercial Insurance, lower alternative investment returns compared to the strong level a year ago, as well as the continued effect of the low interest rate environment on net investment income. Additionally, after-tax operating income reflected an unfavorable year-over-year impact from changes in the discount on workers' compensation reserves.



"Our first quarter results showed progress on our financial objectives, and our commitment to balance sheet management," said Peter D. Hancock, AIG President and Chief Executive Officer. "Normalized ROE excluding AOCI and DTA of 7.8 percent increased approximately 40 basis points from the full-year 2014 baseline. GOE declined 3 percent from the prior-year quarter as we continued to simplify our processes and organizational structure. Book value per share excluding AOCI and DTA increased 14 percent from the prior-year quarter. We continued to proactively manage our capital resources through both common stock and debt repurchases. We further optimized our funding profile by replacing high-cost legacy debt with new issuances at lower yields. These actions reflect our improved risk profile, and combined with continued insurance company distributions, have contributed to the Board's approval of an additional \$3.5 billion share buyback authorization."

"Our diversified business model and balance sheet deleveraging highlight how we have reduced our overall risk level," Mr. Hancock continued. "Our focus on value and long-term sustainability benefits our clients and our shareholders, and leverages our global scale to achieve the right balance between growth, profitability, and risk."

#### **CAPITAL AND LIQUIDITY**

- AIG shareholders' equity totaled \$108.0 billion at March 31, 2015.
- In the first quarter of 2015, AIG issued \$1.2 billion aggregate principal amount of 3.875% Notes due 2035, \$800 million aggregate principal amount of 4.375% Notes due 2055, and \$350 million aggregate principal amount of 4.35% Callable Notes due 2045.
- In the first quarter of 2015, AIG repurchased approximately 29 million shares of AIG Common Stock for an aggregate purchase price of \$1.4 billion. The total number of shares repurchased includes (but the aggregate repurchase price does not include) approximately 3.5 million shares received in January 2015 upon the settlement of an accelerated share repurchase agreement executed in the fourth quarter of 2014.
- In the first quarter of 2015, AIG launched cash tender offers that resulted in the repurchase in April 2015 of approximately \$915 million aggregate principal amount of high coupon AIG junior subordinated debentures for an aggregate purchase price of approximately \$1.25 billion. These repurchases, which were not part of Direct Investment book (DIB) liability management, will result in annual interest savings of approximately \$73 million. The economic value captured by these liability management activities totaled approximately \$167 million.
- In the first quarter of 2015, AIG repurchased through cash tender offers approximately \$1.0 billion aggregate principal amount of certain DIB senior notes for an aggregate purchase price of approximately \$1.1 billion, using cash allocated to the DIB. In April 2015, AIG repurchased through cash tender offers and privately negotiated transactions an additional \$61 million aggregate principal amount of certain DIB senior notes for an aggregate purchase price of approximately \$66 million, using cash allocated to the DIB.
- In April 2015, AIG received gross proceeds of approximately \$500 million from the settlement of the March 30, 2015 sale of 256 million ordinary H shares of PICC Property



and Casualty Company Limited, by means of a placement to certain institutional investors.

- In the first quarter of 2015, AIG paid \$332 million for acquisitions in both its Commercial Insurance and Consumer Insurance businesses, which is in addition to the \$308 million paid for the acquisition of AIG Life Limited (formerly Ageas Protect Limited) at the end of 2014.
- AIG Parent liquidity sources increased to \$15.8 billion at March 31, 2015, which included \$11.3 billion of cash, short-term investments, and unencumbered fixed maturity securities, from \$14.3 billion at December 31, 2014, which included \$9.8 billion of cash, short-term investments, and unencumbered fixed maturity securities.

#### AFTER-TAX OPERATING INCOME

III TER TIM OF ERETTING INCOME					
	Th				
		March			
(\$ in millions)	- 2	2015	2014	Change	
Pre-tax operating income (loss)					
Insurance Operations					
Commercial Insurance					
Property Casualty	\$	1,170 \$	1,116	5	%
Mortgage Guaranty		145	76	91	
Institutional Markets		147	229	(36)	
Total Commercial Insurance		1,462	1,421	3	
Consumer Insurance					
Retirement		800	915	(13)	
Life		171	235	(27)	
Personal Insurance		(26)	18	NM	
Total Consumer Insurance		945	1,168	(19)	
Total Insurance Operations		2,407	2,589	(7)	
Corporate and Other		138	(68)	NM	
Consolidations, eliminations and other adjustments		(18)	35	NM	
Pre-tax operating income		2,527	2,556	(1)	
Income tax expense		(825)	(817)	(1)	
Net income (loss) attributable to noncontrolling interests		(11)	2	NM	
After-tax operating income	\$	1,691 \$	1,741	(3)	
After-tax operating income per diluted common share		1.22	1.18	3	
Effective tax rate on Pre-tax operating income		32.6%	32.0%	2	

All operating segment comparisons that follow are to the first quarter of 2014 unless otherwise noted.

#### **COMMERCIAL INSURANCE**

Pre-tax operating income increased to \$1.5 billion in the first quarter of 2015 from \$1.4 billion in the prior-year quarter, primarily due to improved underwriting results from Property Casualty and Mortgage Guaranty, partially offset by lower net investment income from Property Casualty and Institutional Markets.



#### **PROPERTY CASUALTY**

	Tì	ree Mor Marc				
(\$ in millions)		2015	2014		Change	
Net premiums written	\$	5,047	\$	5,006	1	%
Net premiums earned		4,931		5,052	(2)	
Underwriting income		145		56	159	
Net investment income		1,025		1,060	(3)	
Pre-tax operating income	\$	1,170	\$	1,116	5	
Underwriting ratios:						
Loss ratio		68.1		69.4	(1.3)	pts
Acquisition ratio		16.2		16.2	-	
General operating expense ratio		12.8		13.3	(0.5)	
Combined ratio		97.1		98.9	(1.8)	
Accident year loss ratio, as adjusted		64.4		65.2	(0.8)	
Accident year combined ratio, as adjusted		93.4		94.7	(1.3)	
Catastrophe-related losses	\$	71	\$	184		
Severe losses		134		145		
Prior year loss reserve development unfavorable,						
net of reinsurance and premium adjustments		28		160		
Net reserve discount charge (benefit)		93		(126)		

Property Casualty's increase in pre-tax operating income is attributable to an increase in underwriting income, partially offset by lower net investment income. The combined ratio decreased 1.8 points to 97.1 in the first quarter of 2015. The loss ratio decreased 1.3 points to 68.1 in the first quarter of 2015, primarily due to lower current accident year losses, lower catastrophe losses and lower net unfavorable prior year loss reserve development, partially offset by a net reserve discount charge for workers' compensation reserves compared to a net reserve discount benefit in the prior-year quarter.

Catastrophe losses were \$71 million in the first quarter of 2015, compared to \$184 million in the prior-year quarter. Net unfavorable prior year loss reserve development, including return premiums, was \$28 million, compared to \$160 million in the prior-year quarter, primarily due to net favorable prior year loss reserve development in the Americas and EMEA Property, partially offset by net unfavorable prior year loss reserve development in Casualty. In the first quarter 2015, the net reserve discount was a \$93 million charge, primarily due to the update to the discount rates used on workers' compensation reserves, compared to a benefit of \$126 million in the prior-year quarter, which was largely the result of changes in the U.S. pooling arrangements that occurred on January 1, 2014.

The first quarter 2015 accident year loss ratio, as adjusted, decreased 0.8 points to 64.4, primarily due to enhanced risk selection and pricing discipline in Specialty and Financial lines, particularly in the U.S., and lower attritional losses in U.S. Property. The acquisition ratio remained unchanged. The general operating expense ratio decreased slightly to 12.8, primarily due to efficiencies from organizational realignment initiatives, offset by investments in technology, engineering and analytics.

First quarter 2015 net premiums written increased 1 percent compared to the prior-year quarter. Excluding the effects of foreign exchange, net premiums written increased 6 percent compared to



the prior-year quarter. This increase was primarily driven by new business growth in Financial lines and Property, as well as a renewal of a multi-year multinational policy in Financial lines which contributed approximately 40% of the growth. These increases were partially offset by the decreases in U.S. Casualty, reflecting rate pressure and the effect on renewals from continued discipline in certain classes of business in Specialty.

#### **MORTGAGE GUARANTY**

T	hree Mor				
	Marc	ch 3			
	2015		2014	Change	
\$	258	\$	231	12	%
	230		213	8	
	111		41	171	
	34		35	(3)	
\$	145	\$	76	91	
	25.2		55.4	(30.2)	pts
	9.6		8.0	1.6	
	16.9		17.4	(0.5)	
	51.7		80.8	(29.1)	
	25.2		42.7	(17.5)	
	51.7		68.1	(16.4)	
\$	-	\$	27	NM	%
	10,542		7,605	39	
	\$	Marc 2015 \$ 258 230 111 34 \$ 145  25.2 9.6 16.9 51.7 25.2 51.7 \$ -	March 3 2015  \$ 258 \$ 230 111 34  \$ 145 \$  25.2 9.6 16.9 51.7 25.2 51.7 \$ - \$	\$ 258 \$ 231 230 213 111 41 34 35 \$ 145 \$ 76 25.2 55.4 9.6 8.0 16.9 17.4 51.7 80.8 25.2 42.7 51.7 68.1 \$ - \$ 27	March 31,           2015         2014         Change           \$ 258         \$ 231         12           230         213         8           111         41         171           34         35         (3)           \$ 145         \$ 76         91           25.2         55.4         (30.2)           9.6         8.0         1.6           16.9         17.4         (0.5)           51.7         80.8         (29.1)           25.2         42.7         (17.5)           51.7         68.1         (16.4)           \$ -         \$ 27         NM

Mortgage Guaranty's pre-tax operating income increased to \$145 million for the first quarter of 2015, compared to \$76 million in the prior-year quarter, resulting from an increase in first-lien premiums earned due to growth in the in-force business and cancellations on non-refundable single premium business, and decreased losses and loss adjustment expenses incurred. The improvement in loss ratio reflected lower new delinquencies, lower loss severity, an increased cure rate, and the recording in the prior-year quarter of \$27 million of net unfavorable prior year loss reserve development. The increase in the acquisition ratio was due to increased expenses of sales support activities resulting from the increase in new insurance written. The decrease in the general operating expense ratio was primarily due to an increase in earned premiums, as actual expenses were stable.

Net premiums written increased 12 percent to \$258 million compared to the prior-year quarter. Domestic first-lien new insurance written of \$10.5 billion in principal amount of loans insured increased 39 percent over the prior-year quarter, driven by an increase in mortgage originations primarily from refinance activity as a result of a reduction in mortgage interest rates. New business written during the first quarter of 2015 had an average FICO score of 752 and an average loan-to-value ratio of 91 percent.



#### INSTITUTIONAL MARKETS

(\$ in millions) Operating revenues:	Th	Three Months Ended March 31,						
		2015		2014	Change			
Premiums	\$	96	\$	99	(3)	%		
Policy fees		49		44	11			
Net investment income		479		552	(13)			
Total operating revenues		624		695	(10)			
Benefits and expenses		477		466	2			
Pre-tax operating income	\$	147	\$	229	(36)			
Premiums and deposits		146		147	(1)			

Institutional Markets pre-tax operating income decreased to \$147 million, primarily due to lower returns on alternative investments compared to the prior-year quarter. The decrease in net investment income was partially offset by higher fee income driven by growth in reserves and assets under management, primarily from the stable value wrap business. Premiums and deposits were comparable to the prior-year quarter.

#### **CONSUMER INSURANCE**

Consumer Insurance pre-tax operating income decreased to \$945 million in the first quarter of 2015 compared to \$1.2 billion in the prior-year quarter, reflecting lower net investment income, primarily from lower returns on alternative investments and lower base yields, and higher general operating expenses and less favorable mortality gains in Life than in the prior-year quarter. These items were partially offset by growth in policy fees due to increased assets under management, primarily driven by growth in variable annuity separate accounts in Retirement from net flows and favorable separate account performance.

#### **RETIREMENT**

	T	hree Moi Marc			
(\$ in millions)		2015	2014	Change	
Operating revenues:					
Premiums	\$	46	\$ 57	(19)	%
Policy fees		264	238	11	
Net investment income		1,570	1,716	(9)	
Other income		508	474	7	
Total operating revenues		2,388	2,485	(4)	
Benefits and expenses		1,588	1,570	1	
Pre-tax operating income	\$	800	\$ 915	(13)	•
Premiums and deposits		5,522	6,016	(8)	•

Retirement pre-tax operating income of \$800 million for the first quarter of 2015 decreased from \$915 million in the prior-year quarter, primarily due to lower net investment income, which reflected lower income from alternative investments compared to a particularly strong prior-year quarter, and lower base investment income, primarily due to declining yields from investment of cash flows in the sustained low interest rate environment. The decrease in net investment income was partially offset by higher variable annuity policy fees and other income compared to the prior-



year quarter, from continued growth in assets under management, principally driven by sales in the Retirement Income Solutions product line, and separate account investment performance.

Premiums and deposits for Retirement were lower in the first quarter of 2015 compared to the prioryear quarter, due to lower deposits in the Fixed Annuities product line given the low interest rate environment, and lower deposits in Group Retirement and Retail Mutual Funds. Premiums and deposits benefited from strong sales of variable and index annuities in the Retirement Income Solutions product line, which increased 13 percent compared to the prior-year quarter, principally driven by index annuities.

#### LIFE

,					
	Marc	n 31	ι,		
	2015		2014	Change	
\$	708	\$	673	5	%
	363		355	2	
	542		582	(7)	
	1,613		1,610	0	
	1,442		1,375	5	
\$	171	\$	235	(27)	
	1,223		1,187	3	
	1,003,022		917,251	9	
		\$ 708 363 542 1,613 1,442 \$ 171 1,223	March 31 2015  \$ 708 \$ 363 542  1,613 1,442 \$ 171 \$ 1,223	\$ 708 \$ 673 363 355 542 582 1,613 1,610 1,442 1,375 \$ 171 \$ 235 1,223 1,187	March 31,       2015     2014     Change       \$ 708     \$ 673     5       363     355     2       542     582     (7)       1,613     1,610     0       1,442     1,375     5       \$ 171     \$ 235     (27)       1,223     1,187     3

Life pre-tax operating income of \$171 million decreased compared to the prior-year quarter, primarily due to lower returns on alternative investments and lower investment yields on the base portfolio. In addition, the first quarter of 2015 included higher benefits and expenses compared to the prior-year quarter, primarily related to the expansion of the global Life business and strategic investment in technology and distribution platforms, as well as mortality gains that were less favorable than in the prior-year quarter.

Gross life insurance in force at March 31, 2015 increased 9 percent, and premiums and deposits increased 3 percent, compared to the prior-year quarter, primarily due to the December 31, 2014 acquisition of Ageas Protect Limited (now AIG Life Limited), a leading provider of life protection products in the United Kingdom. On March 31, 2015, AIG acquired Laya Healthcare, Ireland's second-largest primary health insurance provider. Laya Healthcare covers approximately 500,000 lives for primary healthcare, and also offers adjacent coverage including life, dental and travel insurance.



#### PERSONAL INSURANCE

	T	hree Moi Marc				
(\$ in millions)		2015		2014	Change	
Net premiums written	\$	2,915	\$	3,128	(7)	%
Net premiums earned		2,799		2,959	(5)	
Underwriting (loss)		(89)		(87)	(2)	
Net investment income		63		105	(40)	
Pre-tax operating income (loss)	\$	(26)	\$	18	NM	
Underwriting ratios:						
Loss ratio		58.8		59.2	(0.4)	pts
Acquisition ratio		27.3		26.7	0.6	
General operating expense ratio		17.1		17.1	0.0	
Combined ratio		103.2		103.0	0.2	
Accident year loss ratio, as adjusted		56.4		57.0	(0.6)	
Accident year combined ratio, as adjusted		100.8		100.8	0.0	
Catastrophe-related losses	\$	61	\$	78		
Severe losses		12		41		
Prior year loss reserve development (favorable)						
unfavorable, net of reinsurance and premium adjustments		4		(14)		

Personal Insurance reported a pre-tax operating loss in the first quarter of 2015 compared to pre-tax operating income in the prior-year quarter, primarily due to lower net investment income. The combined ratio increased slightly to 103.2 as the decrease in the loss ratio was offset by an increase in the acquisition ratio.

The loss ratio decreased 0.4 points to 58.8 in the first quarter of 2015, reflecting lower current accident year losses and lower catastrophe losses. The prior-year quarter also included favorable net loss reserve development compared to unfavorable net loss reserve development in the first quarter of 2015. All lines of business contributed to the improvement in the accident year loss ratio, as adjusted. Severe losses in the first quarter of 2015 were lower in frequency compared to the prior-year quarter. In addition, the lower losses associated with a warranty retail program were offset by an increase in acquisition costs for the related profit-sharing arrangement in the first quarter of 2015 compared to the prior-year quarter.

The acquisition ratio increased 0.6 points in the first quarter of 2015 compared to the prior-year quarter, primarily due to the profit-sharing arrangement for the warranty retail program described above. In addition, the general operating expense ratio remained unchanged compared to the prior-year quarter.

Excluding the effects of foreign exchange, first quarter 2015 net premiums written increased over 1 percent from the prior-year quarter, reflecting the continued execution of strategies to maintain underwriting discipline, and balance investment and growth. Growth in the A&H, automobile, and property businesses, primarily in Japan, was partially offset by declines in the U.S. warranty service programs.



#### **CORPORATE AND OTHER**

(\$ in millions)		ree Moi Marc				
		2015	2014		Change	
Pre-tax operating income (loss):						
Direct Investment book	\$	145	\$	440	(67)	%
Global Capital Markets		114		29	293	
Run-off insurance lines		(19)		5	NM	
Other businesses		235		-	NM	
AIG Parent and Other:						
Equity in pre-tax operating earnings of AerCap		128		-	NM	
Fair value of PICC investments		47		-	NM	
Corporate expenses, net		(235)		(218)	(8)	
Interest expense		(276)		(325)	15	
Total AIG Parent and Other		(336)		(543)	38	
Consolidation and elimination		(1)		1	NM	
Pre-tax operating income (loss)	\$	138	\$	(68)	NM	

DIB pre-tax operating income decreased in the first quarter of 2015 compared to the prior-year quarter, primarily due to lower asset appreciation and declines in net credit valuation adjustments on assets and liabilities for which the fair value option was elected.

GCM's pre-tax operating income increased in the first quarter of 2015 compared to the prioryear quarter, primarily due to gains realized upon unwinding certain positions, partially offset by declines in unrealized market valuation gains related to the super senior credit default swap portfolio.

Run-off insurance lines reported a pre-tax operating loss in the first quarter of 2015 compared to pre-tax operating income in the prior-year quarter, primarily due to higher net reserve discount expense, reflecting the update to the discount rates used on excess workers' compensation reserves.

Other businesses' pre-tax operating income improved in the first quarter of 2015 compared to the prior-year quarter, primarily due to \$174 million of gains recognized on legacy real estate portfolio investments.

AIG Parent and Other's pre-tax operating results increased in the first quarter 2015 compared to the prior-year quarter, primarily due to AIG's share of AerCap's pre-tax operating income, which is accounted for under the equity method, fair value changes in PICC Group and lower interest expense from ongoing debt management activities, partially offset by an increase in general operating expenses.

#### **CONFERENCE CALL**

AIG will host a conference call tomorrow, Friday, May 1, 2015, at 8:00 a.m. ET to review these results. The call is open to the public and can be accessed via a live listen-only webcast at <a href="https://www.aig.com">www.aig.com</a>. A replay will be available after the call at the same location.



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Additional supplementary financial data is available in the Investor Information section at <a href="https://www.aig.com">www.aig.com</a>.

The conference call (including the conference call presentation material), the earnings release and the financial supplement may include projections, goals, assumptions and statements that may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These projections, goals, assumptions and statements are not historical facts but instead represent only AIG's belief regarding future events, many of which, by their nature, are inherently uncertain and outside AIG's control. These projections, goals, assumptions and statements include statements preceded by, followed by or including words such as "believe," "anticipate," "expect," "intend," "plan," "view," "target" or "estimate." These projections, goals, assumptions and statements may address, among other things, AIG's: exposures to subprime mortgages, monoline insurers, the residential and commercial real estate markets, state and municipal bond issuers, sovereign bond issuers, the energy sector and currency exchange rates; exposure to European governments and European financial institutions; strategy for risk management; generation of deployable capital; return on equity and earnings per share; strategies to grow net investment income, efficiently manage capital and reduce expenses; strategies for customer retention, growth, product development, market position, financial results and reserves; and subsidiaries' revenues and combined ratios. It is possible that AIG's actual results and financial condition will differ, possibly materially, from the results and financial condition indicated in these projections, goals, assumptions and statements. Factors that could cause AIG's actual results to differ, possibly materially, from those in the specific projections, goals, assumptions and statements include: changes in market conditions; the occurrence of catastrophic events, both natural and manmade; significant legal proceedings; the timing and applicable requirements of any new regulatory framework to which AIG is subject as a nonbank systemically important financial institution and as a global systemically important insurer; concentrations in AIG's investment portfolios; actions by credit rating agencies; judgments concerning casualty insurance underwriting and insurance liabilities; judgments concerning the recognition of deferred tax assets; and such other factors discussed in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) in AIG's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2015 (which will be filed with the Securities and Exchange Commission) and Part I, Item 1A. Risk Factors and Part II, Item 7. MD&A in AIG's Annual Report on Form 10-K for the year ended December 31, 2014. AIG is not under any obligation (and expressly disclaims any obligation) to update or alter any projections, goals, assumptions, or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise.

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#### COMMENT ON REGULATION G

Throughout this press release, including the financial highlights, AIG presents its financial condition and results of operations in the way it believes will be most meaningful and representative of its business results. Some of the measurements AIG uses are "non-GAAP financial measures" under Securities and Exchange Commission rules and regulations. GAAP is the acronym for "accounting

#### FOR IMMEDIATE RELEASE



principles generally accepted in the United States of America." The non-GAAP financial measures AIG presents may not be comparable to similarly-named measures reported by other companies. The reconciliations of such measures to the most comparable GAAP measures in accordance with Regulation G are included within the relevant tables or in the First Quarter 2015 Financial Supplement available in the Investor Information section of AIG's website, www.aig.com.

AIG uses the following operating performance measures because it believes they enhance the understanding of the underlying profitability of continuing operations and trends of AIG's business segments. AIG believes they also allow for more meaningful comparisons with AIG's insurance competitors. When AIG uses these measures, reconciliations to the most comparable GAAP measure are provided, on a consolidated basis.

Book Value Per Share Excluding Accumulated Other Comprehensive Income (AOCI) and Book Value Per Share Excluding AOCI and Deferred Tax Assets (DTA) are used to show the amount of AIG's net worth on a per-share basis. AIG believes these measures are useful to investors because they eliminate the effect of non-cash items that can fluctuate significantly from period to period, including changes in fair value of AIG's available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. Deferred tax assets represent U.S. tax attributes related to net operating loss carryforwards and foreign tax credits. Amounts are estimates based on projections of full-year attribute utilization. Book Value Per Share Excluding AOCI is derived by dividing Total AIG shareholders' equity, excluding AOCI, by Total common shares outstanding. Book Value Per Share Excluding AOCI and DTA is derived by dividing Total AIG shareholders' equity, excluding AOCI and DTA, by Total common shares outstanding.

After-tax operating income attributable to AIG is derived by excluding the following items from net income attributable to AIG: income or loss from discontinued operations; income and loss from divested businesses (including gain on the sale of International Lease Finance Corporation (ILFC) and certain post-acquisition transaction expenses incurred by AerCap Holdings N.V. (AerCap) in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and related tax effects); legacy tax adjustments primarily related to certain changes in uncertain tax positions and other tax adjustments; legal reserves and settlements related to "legacy crisis matters"; deferred income tax valuation allowance releases and charges; changes in fair value of fixed maturity securities designated to hedge living benefit liabilities (net of interest expense); changes in benefit reserves and deferred policy acquisition costs (DAC), value of business acquired (VOBA), and sales inducement assets (SIA) related to net realized capital gains and losses; other income and expense — net, related to Corporate and Other runoff insurance lines; loss on extinguishment of debt; net realized capital gains and losses; and non-qualifying derivative hedging activities, excluding net realized capital gains and losses. "Legacy crisis matters" include favorable and unfavorable settlements related to events leading up to and resulting from AIG's September 2008 liquidity crisis and legal fees incurred as the plaintiff in connection with such legal matters. See page 15 for the reconciliation of Net income attributable to AIG to After-tax operating income attributable to AIG.

Return on Equity – After-Tax Operating Income Excluding AOCI and Return on Equity – After-Tax Operating Income Excluding AOCI and DTA are used to show the rate of return on shareholders' equity. AIG believes these measures are useful to investors because they eliminate the effect of non-



cash items that can fluctuate significantly from period to period, including changes in fair value of available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. Deferred tax assets represent U.S. tax attributes related to net operating loss carryforwards and foreign tax credits. Amounts are estimates based on projections of full-year attribute utilization. Return on Equity – After-Tax Operating Income Excluding AOCI is derived by dividing actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding average AOCI. Return on Equity – After-Tax Operating Income Excluding AOCI and DTA is derived by dividing actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding average AOCI and DTA.

Normalized Return on Equity, Excluding AOCI and DTA further adjusts Return on Equity – After-Tax Operating Income, Excluding AOCI and DTA for the effects of certain volatile or market-related items. Normalized Return on Equity, Excluding AOCI and DTA is derived by excluding the following tax adjusted effects from Return on Equity – After-Tax Operating Income, Excluding AOCI and DTA: catastrophe losses compared to expectations; alternative investment returns compared to expectations; DIB/GCM returns compared to expectations; fair value changes on PICC investments; DAC unlockings; net reserve discount change; Life insurance IBNR death claim charge; and prior year loss reserve development.

Operating revenue excludes Net realized capital gains (losses), Aircraft leasing revenues, income from legal settlements (included in Other income for GAAP purposes) and changes in fair values of fixed maturity securities designated to hedge living benefit liabilities, net of interest expense (included in Net investment income for GAAP purposes).

General operating expenses, operating basis, is derived by making the following adjustments to general operating and other expenses: include (i) loss adjustment expenses, reported as policyholder benefits and losses incurred and (ii) investment expenses reported as net investment income, and exclude (i) advisory fee expenses, (ii) non-deferrable insurance commissions, (iii) direct marketing and acquisition expenses, net of deferrals, (iv) legal reserves related to legacy crisis matters and (v) other expense related to retroactive reinsurance agreement. AIG uses general operating expenses, operating basis, because it believes it provides a more meaningful indication of ordinary course of business operating costs.

AIG uses the following operating performance measures within its Commercial Insurance and Consumer Insurance reportable segments as well as Corporate and Other.

Commercial Insurance: Property Casualty and Mortgage Guaranty; Consumer Insurance: Personal Insurance

Pre-tax operating income: includes both underwriting income and loss and net investment income, but excludes net realized capital gains and losses, other income and expense — net, and legal settlements related to legacy crisis matters described above. Underwriting income and loss is derived by reducing net premiums earned by losses and loss adjustment expenses incurred, acquisition expenses and general operating expenses.

Ratios: AIG, along with most property and casualty insurance companies, uses the loss ratio, the expense ratio and the combined ratio as measures of underwriting performance. These ratios are



relative measurements that describe, for every \$100 of net premiums earned, the amount of losses and loss adjustment expenses, and the amount of other underwriting expenses that would be incurred. A combined ratio of less than 100 indicates underwriting income and a combined ratio of over 100 indicates an underwriting loss. The underwriting environment varies across countries and products, as does the degree of litigation activity, all of which affect such ratios. In addition, investment returns, local taxes, cost of capital, regulation, product type and competition can have an effect on pricing and consequently on profitability as reflected in underwriting income and associated ratios.

Accident year loss and combined ratios, as adjusted: both the accident year loss and combined ratios, as adjusted, exclude catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting. Catastrophe losses are generally weather or seismic events having a net impact in excess of \$10 million each.

Commercial Insurance: Institutional Markets; Consumer Insurance: Retirement and Life

Pre-tax operating income is derived by excluding the following items from pre-tax income: legal settlements related to legacy crisis matters described above; changes in fair values of fixed maturity securities designated to hedge living benefit liabilities (net of interest expense); net realized capital gains and losses; and changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and losses.

Premiums and deposits includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life-contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts and mutual funds.

#### Corporate and Other

Pre-tax operating income and loss is derived by excluding the following items from pre-tax income and loss: certain legal reserves and settlements related to legacy crisis matters described above; loss on extinguishment of debt; net realized capital gains and losses; changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and losses; income and loss from divested businesses, including Aircraft Leasing; and net gain or loss on sale of divested businesses (including gain on the sale of ILFC and certain post-acquisition transaction expenses incurred by AerCap in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and AIG's share of AerCap's income taxes).

Results from discontinued operations are excluded from all of these measures.

# # #

American International Group, Inc. (AIG) is a leading global insurance organization serving customers in more than 100 countries and jurisdictions. AIG companies serve commercial, institutional, and individual customers through one of the most extensive worldwide property-casualty networks of any insurer. In addition, AIG companies are leading providers of life insurance and retirement services in the United States. AIG common stock is listed on the New York Stock Exchange and the Tokyo Stock Exchange.

#### FOR IMMEDIATE RELEASE



LinkedIn: http://www.linkedin.com/company/aig

AIG is the marketing name for the worldwide property-casualty, life and retirement, and general insurance operations of American International Group, Inc. For additional information, please visit our website at www.aig.com. All products and services are written or provided by subsidiaries or affiliates of American International Group, Inc. Products or services may not be available in all countries, and coverage is subject to actual policy language. Non-insurance products and services may be provided by independent third parties. Certain property-casualty coverages may be provided by a surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

# American International Group, Inc. Selected Financial Data and Non-GAAP Reconciliation (\$ in millions, except per share data)

	Three Months			e Months Ended Marc		
	2015			2014	% Inc. (Dec.)	
Reconciliations of Pre-tax and After-tax Operating Income:		2013		2017	(DCC.)	
Pre-tax income from continuing operations	\$	3,776	\$	2,273	66.1 %	
Adjustments to arrive at Pre-tax operating income:						
Changes in fair value of fixed maturity securities designated to hedge living						
benefit liabilities, net of interest expense		(44)		(76)	42.1	
Changes in benefit reserves and DAC, VOBA and SIA		5.4		(7)	ND.	
related to net realized capital gains (losses)		54 68		(7) 238	NM (71.4)	
Loss on extinguishment of debt Net realized capital (gains) losses		(1,341)		152	(71.4) NM	
(Income) loss from divested businesses		21		(21)	NM	
Legal settlements related to legacy crisis matters		(15)		(26)	42.3	
Legal reserves related to legacy crisis matters		8		23	(65.2)	
Pre-tax operating income	\$	2,527	\$	2,556	(1.1)	
	_		Φ.		,	
Net income attributable to AIG	\$	2,468	\$	1,609	53.4	
Adjustments to arrive at after-tax operating income						
(amounts are net of tax): Uncertain tax positions and other tax adjustments		(42)		(28)	(50.0)	
Deferred income tax valuation allowance (releases) charges		93		(65)	NM	
Changes in fair value of fixed maturity securities designated to hedge living		75		(03)	14171	
benefit liabilities, net of interest expense		(29)		(49)	40.8	
Changes in benefit reserves and DAC, VOBA and SIA		(/		(.,,		
related to net realized capital gains (losses)		35		(5)	NM	
Loss on extinguishment of debt		44		155	(71.6)	
Net realized capital (gains) losses		(874)		91	NM	
(Income) loss from discontinued operations		(1)		47	NM	
(Income) loss from divested businesses		2		(12)	NM	
Legal settlements related to legacy crisis matters	_	(5)	Φ_	(2)	(150.0)	
After-tax operating income attributable to AIG	\$	1,691	\$_	1,741	(2.9)	
Income (loss) per common share:						
Basic						
Income from continuing operations	\$	1.81	\$	1.13	60.2	
Income (loss) from discontinued operations		-		(0.03)	NM	
Net income attributable to AIG	\$_	1.81	\$_	1.10	64.5	
Diluted						
Income from continuing operations	\$	1.78	\$	1.12	58.9	
Income (loss) from discontinued operations				(0.03)	NM	
Net income attributable to AIG	\$ <u></u>	1.78	\$_	1.09	63.3	
After-tax operating income attributable to AIG per diluted share	\$	1.22	\$	1.18	3.4	
Weighted average shares outstanding:						
Basic		1,366.0		1,459.2		
Diluted		1,386.3		1,472.5		
Return on equity (a)		9.2 9	6	6.3	%	
Return on equity - after-tax operating income, excluding AOCI (b)		7.0 9		7.4		
Return on equity - after-tax operating income, excluding AOCI and DTA (c)		8.4 9		9.1		
As of period end:						
Book value per common share (d)	\$	80.16	\$	71.77	11.7	
Book value per common share excluding accumulated other	Ψ	55.10	Ψ	, 1.//	11./	
comprehensive income (e)	\$	72.25	\$	65.49	10.3	
Book value per common share excluding accumulated other						
comprehensive income and DTA (f)	\$	60.69	\$	53.39	13.7 %	
Total common charge outstanding		1 247 1		1 446 6		
Total common shares outstanding		1,347.1		1,446.6		

#### Financial highlights - notes

- (a) Computed as Annualized net income (loss) attributable to AIG divided by average AIG shareholders' equity. Equity includes AOCI and DTA.
- (b) Computed as Annualized after-tax operating income attributable to AIG divided by average AIG shareholders' equity, excluding AOCI. Equity includes DTA.
- (c) Computed as Annualized after-tax operating income attributable to AIG divided by average AIG shareholders' equity, excluding AOCI and DTA.
- (d) Represents total AIG shareholders' equity divided by common shares outstanding.
- (e) Represents total AIG shareholders' equity, excluding AOCI, divided by common shares outstanding.
- (f) Represents total AIG shareholders' equity, excluding AOCI and DTA, divided by common shares outstanding.

# American International Group, Inc. Selected Financial Data and Non-GAAP Reconciliation (continued) (\$ in millions)

	Three Months Ended March 31,						
		2015		2014	% Inc. (Dec.)		
Reconciliations of General Operating Expenses, Operating basis and GAAP basis							
Total general operating expenses, Operating basis	\$	2,784	\$	2,879	(3.3)%		
Loss adjustment expenses, reported as policyholder benefits and losses incurred		(423)		(407)	(3.9)		
Advisory fee expenses		332		311	6.8		
Non-deferrable insurance commissions		128		127	0.8		
Direct marketing and acquisition expenses, net of deferrals		140		116	20.7		
Investment expenses reported as net investment income and other		(20)		(25)	20.0		
Legal reserves related to legacy crisis matters		8		23	(65.2)		
Total general operating and other expenses, GAAP basis	\$	2,949	\$	3,024	(2.5)%		

	Three Months Ended March 31, 2015	Months Ended December 31, 2014
Reconciliations of Normalized and After-tax Operating Income Return on Equity, Excluding AOCI and DTA		
Return on equity - after-tax operating income, excluding AOCI and DTA	8.4 %	8.4 %
Adjustments to arrive at Normalized Return on Equity, Excluding AOCI and DTA:		
Catastrophe losses below expectations	(0.4)	(0.7)
Better than expected alternative returns	(0.4)	(0.3)
Better than expected DIB & GCM returns	(0.2)	(0.8)
PICC investment returns	(0.2)	(0.1)
DAC unlocking	-	(0.1)
Net reserves discount charge	0.5	0.4
Life Insurance - IBNR death claims	-	0.1
Unfavorable prior year loss reserve development	0.1	0.5
Normalized Return on Equity, excluding AOCI and DTA	7.8 %	7.4 %



# American International Group, Inc.

Quarterly Financial Supplement First Quarter 2015

All financial information in this document is unaudited. This report should be read in conjunction with AIG's Quarterly Report on Form 10-Q for the quarter ended March 31, 2015, which will be filed with the Securities and Exchange Commission.

# American International Group, Inc. Quarterly Financial Supplement

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# American International Group, Inc. Cautionary Statement Regarding Forward-Looking Information

This Financial Supplement may include, and officers and representatives of American International Group, Inc. (AIG) may from time to time make, projections, goals, assumptions and statements that may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These projections, goals, assumptions and statements are not historical facts but instead represent only AIG's belief regarding future events, many of which, by their nature, are inherently uncertain and outside AIG's control. These projections, goals, assumptions and statements preceded by, followed by or including words such as "believe," "anticipate," "expect," "intend," "plan," "view," "target" or "estimate." These projections, goals, assumptions and statements may address, among other things, AIG's: exposures to subprime mortgages, monoline insurers, the residential and commercial real estate markets, state and municipal bond issuers, sovereign bond issuers, the energy sector and currency exchange rates; exposure to European governments and European financial institutions; strategy for risk management; generation of deployable capital; return on equity and earnings per share; strategies to grow net investment income, efficiently manage capital and reduce expenses; strategies for customer retention, growth, product development, market position, financial results and reserves; and subsidiaries' revenues and combined ratios.

It is possible that AIG's actual results and financial condition will differ, possibly materially, from the results and financial condition indicated in these projections, goals, assumptions and statements. Factors that could cause AIG's actual results to differ, possibly materially, from those in the specific projections, goals, assumptions and statements include:

- changes in market conditions;
- the occurrence of catastrophic events, both natural and man-made;
- significant legal proceedings;
- the timing and applicable requirements of any new regulatory framework to which AIG is subject as a nonbank systemically important financial institution and as a global systemically important insurer;
- concentrations in AIG's investment portfolios;
- actions by credit rating agencies;
- judgments concerning casualty insurance underwriting and insurance liabilities;
- judgments concerning the recognition of deferred tax assets; and
- such other factors discussed in Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) in AIG's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2015 (which will be filed with the Securities and Exchange Commission), and Part II, Item 7. MD&A and Part I, Item 1A. Risk Factors in AIG's Annual Report on Form 10-K for the year ended December 31, 2014 filed with the Securities and Exchange Commission.

AIG is not under any obligation (and expressly disclaims any obligation) to update or alter any projections, goals, assumptions or other statements, whether written or oral, that may be made from time to time, whether as a result of new information, future events or otherwise.



#### American International Group, Inc. Non-GAAP Financial Measures

Throughout this Financial Supplement, we present our financial condition and results of operations in the way we believe will be most meaningful and representative of our business results. Some of the measurements we use are "non-GAAP financial measures" under Securities and Exchange Commission rules and regulations. GAAP is the acronym for "accounting principles generally accepted in the United States of America." The non-GAAP financial measures we present may not be comparable to similarly-named measures reported by other companies.

Book Value Per Share Excluding Accumulated Other Comprehensive Income (AOCI) and Book Value Per Share Excluding AOCI and Deferred Tax Assets (DTA) are used to show the amount of our net worth on a per-share basis. We believe these measures are useful to investors because they eliminate the effect of non-cash items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. Deferred tax assets represent U.S. tax attributes related to net operating loss carryforwards and foreign tax credits. Amounts are estimates based on projections of full-year attribute utilization. Book Value Per Share Excluding AOCI is derived by dividing Total AIG shareholders' equity, excluding AOCI, by Total common shares outstanding. Book Value Per Share Excluding AOCI and DTA is derived by dividing Total AIG shareholders' equity, excluding AOCI and DTA, by Total common shares outstanding. The reconciliation to book value per common share, the most comparable GAAP measure, is presented on page 7 herein.

Return on Equity – After-tax Operating Income Excluding AOCI and Return on Equity – After-tax Operating Income Excluding AOCI and DTA are used to show the rate of return on shareholders' equity. We believe these measures are useful to investors because they eliminate the effect of non-cash items that can fluctuate significantly from period to period, including changes in fair value of our available for sale securities portfolio, foreign currency translation adjustments and U.S. tax attribute deferred tax assets. Deferred tax assets represent U.S. tax attributes related to net operating loss carryforwards and foreign tax credits. Amounts are estimates based on projections of full-year attribute utilization. Return on Equity – After-tax Operating Income Excluding AOCI is derived by dividing actual or annualized after-tax operating income attributable to AIG by average AIG shareholders' equity, excluding average AOCI and DTA. The reconciliation to return on equity, the most comparable GAAP measure, is presented on page 7 herein.

We use the following operating performance measures because we believe they enhance the understanding of the underlying profitability of continuing operations and trends of our business segments. We believe they also allow for more meaningful comparisons with our insurance competitors. When we use these measures, reconciliations to the most comparable GAAP measure are provided, on a consolidated basis.

After-tax operating income attributable to AIG is derived by excluding the following items from net income attributable to AIG:

- deferred income tax valuation allowance releases and charges
- changes in fair value of fixed maturity securities designated to hedge living benefit liabilities (net of interest expense)
- changes in benefit reserves and deferred policy acquisition costs (DAC), value of business acquired (VOBA), and sales inducement assets (SIA) related to net realized capital gains and losses
- other income and expense net, related to Corporate and Other run-off insurance lines
- loss on extinguishment of debt
- · net realized capital gains and losses
- non-qualifying derivative hedging activities, excluding net realized capital gains and losses
- income or loss from discontinued operations

- income and loss from divested businesses, including:
  - gain on the sale of International Lease Finance Corporation (ILFC)
  - certain post-acquisition transaction expenses incurred by AerCap Holdings N.V. (AerCap) in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and related tax effects
- legacy tax adjustments primarily related to certain changes in uncertain tax positions and other tax adjustments
- legal reserves and settlements related to legacy crisis matters, which include favorable and unfavorable settlements related to events leading up to and resulting from our September 2008 liquidity crisis and legal fees incurred as the plaintiff in connection with such legal matters

Operating revenue excludes Net realized capital gains (losses), Aircraft leasing revenues, income from legal settlements (included in Other income from GAAP purposes) and changes in fair values of fixed maturity securities designated to hedge living benefit liabilities, net of interest expense (included in Net investment income for GAAP purposes).

General operating expenses, operating basis, is derived by making the following adjustments to general operating and other expenses: include (i) loss adjustment expenses, reported as policyholder benefits and losses incurred and (ii) investment expenses reported as net investment income, and exclude (i) advisory fee expenses, (ii) non-deferrable insurance commissions, (iii) direct marketing and acquisition expenses, net of deferrals, (iv) legal reserves related to legacy crisis matters and (v) other expense related to retroactive reinsurance agreement. We use general operating expenses, operating basis, because we believe it provides a more meaningful indication of our ordinary course of business operating costs.



# American International Group, Inc. Non-GAAP Financial Measures (continued)

We use the following operating performance measures within our Commercial Insurance and Consumer Insurance reportable segments as well as Corporate and Other.

#### Commercial Insurance: Property Casualty and Mortgage Guaranty; Consumer Insurance: Personal Insurance

- Pre-tax operating income: includes both underwriting income and loss and net investment income, but excludes net realized capital gains and losses, other income and expense net and legal settlements related to legacy crisis matters described above. Underwriting income and loss is derived by reducing net premiums earned by losses and loss adjustment expenses incurred, acquisition expenses and general operating expenses.
- Ratios: We, along with most property and casualty insurance companies, use the loss ratio, the expense ratio and the combined ratio as measures of underwriting performance. These ratios are relative measurements that describe, for every \$100 of net premiums earned, the amount of losses and loss adjustment expenses, and the amount of other underwriting expenses that would be incurred. A combined ratio of less than 100 indicates underwriting income and a combined ratio of over 100 indicates an underwriting loss. The underwriting environment varies across countries and products, as does the degree of litigation activity, all of which affect such ratios. In addition, investment returns, local taxes, cost of capital, regulation, product type and competition can have an effect on pricing and consequently on profitability as reflected in underwriting income and associated ratios.
  - Accident year loss and combined ratios, as adjusted: both the accident year loss and combined ratios, as adjusted, exclude catastrophe losses and related reinstatement premiums, prior year development, net of premium adjustments, and the impact of reserve discounting. Catastrophe losses are generally weather or seismic events having a net impact in excess of \$10 million each.

#### Commercial Insurance: Institutional Markets; Consumer Insurance: Retirement and Life

- **Pre-tax operating income** is derived by excluding the following items from pre-tax income:
  - changes in fair values of fixed maturity securities designated to hedge living benefit liabilities (net of interest expense)
  - net realized capital gains and losses
  - changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and losses
  - legal settlements related to legacy crisis matters described above
- Premiums and deposits: includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life-contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts and mutual funds.

Corporate and Other — Pre-tax operating income and loss is derived by excluding the following items from pre-tax income and loss:

- loss on extinguishment of debt
- net realized capital gains and losses
- · changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains and losses
- income and loss from divested businesses, including Aircraft Leasing

- net gain or loss on sale of divested businesses, including
  - gain on the sale of ILFC and
  - certain post-acquisition transaction expenses incurred by AerCap in connection with its
    acquisition of ILFC and the difference between expensing AerCap's maintenance rights
    assets over the remaining lease term as compared to the remaining economic life of the
    related aircraft and our share of AerCap's income taxes
- · certain legal reserves (settlements) related to legacy crisis matters described above

Results from discontinued operations are excluded from all of these measures.



# American International Group, Inc. Consolidated Statement of Operations

## **Consolidated Results**

(in millions)	Quarterly						
	1Q15	4Q14	3Q14	2Q14	1Q14		
Revenues:							
Premiums	\$ 8,822	\$ 9,208 \$	9,486 \$	9,485 \$	9,075		
Policy fees	677	667	677	640	631		
Net investment income:							
Interest and dividends	3,187	3,283	3,352	3,307	3,304		
Alternative investments	689	516	636	547	925		
Other investment income (1)	114	291	173	163	99		
Investment expenses	(152)	(119)	(133)	(133)	(132)		
Total net investment income	3,838	3,971	4,028	3,884	4,196		
Net realized capital gains (losses) (page 50)	1,341	193	536	162	(152)		
Aircraft leasing revenue (2)	-	-	-	489	1,113		
Other income	1,297	1,371	1,970	1,476	1,300		
Total revenues	15,975	15,410	16,697	16,136	16,163		
Benefits, claims and expenses:							
Policyholder benefits and losses incurred	6,551	7,510	7,203	6,771	6,797		
Interest credited to policyholder account balances	935	968	882	963	955		
Amortization of deferred policy acquisition costs	1,350	1,341	1,288	1,396	1,305		
General operating and other expenses (page 9)	2,949	3,249	3,151	3,714	3,024		
Interest expense	340	346	430	463	479		
Loss on extinguishment of debt	68	1,268	742	34	238		
Aircraft leasing expenses (2)	-	-	-	489	1,096		
Net (gain) loss on sale of divested businesses	6	(1)	(18)	(2,174)	(4)		
Total benefits, claims and expenses	12,199	14,681	13,678	11,656	13,890		
Income from continuing operations before income tax expense	3,776	729	3,019	4,480	2,273		
Income tax expense	1,300	19	820	1,474	614		
Income from continuing operations	2,476	710	2,199	3,006	1,659		
Income (loss) from discontinued operations, net of income tax expense (benefit)	1	(35)	2	30	(47)		
Net income	2,477	675	2,201	3,036	1,612		
Net income (loss) from continuing operations attributable to noncontrolling interests	9	20	9	(37)	3		
Net income attributable to AIG	\$ 2,468	\$ 655 \$	2,192 \$	3,073 \$	1,609		
Effective tax rates (3)	34.4%	2.6%	27.2%	32.9%	27.0%		

See Page 5 for the related earnings per share computations and Page 14 for Accompanying Notes.



# American International Group, Inc. Earnings Per Share Computations

# **Consolidated Results**

(in millions, except share data)	<b>Quarterly</b>									
GAAP Basis:		1Q15		4Q14	_	3Q14		2Q14		1Q14
Numerator for EPS:										
Income from continuing operations	\$	2,476	\$	710	\$	2,199	\$	3,006	\$	1,659
Less: Net income (loss) from continuing operations attributable to noncontrolling interests		9	┨.	20	_	9	_	(37)		3
Income attributable to AIG common shareholders from continuing operations		2,467		690		2,190		3,043		1,656
Income (loss) from discontinued operations, net of income tax expense		1		(35)	_	2	_	30		(47)
Net income attributable to AIG common shareholders	\$	2,468	\$	655	\$	2,192	\$	3,073	\$	1,609
Denominator for EPS:										
Weighted average shares outstanding - basic		1,365,951,690		1,391,790,420		1,419,239,774		1,442,397,111		1,459,249,393
Dilutive shares		20,311,859	┨.	20,372,036	_	22,828,068	_	22,279,219		13,261,420
Weighted average shares outstanding - diluted (4)	$oxed{oxed}$	1,386,263,549		1,412,162,456		1,442,067,842		1,464,676,330		1,472,510,813
Income per common share attributable to AIG:										
Basic:										
Income from continuing operations	\$	1.81	\$	0.50	\$	1.54	\$	2.11	\$	1.13
Income (loss) from discontinued operations		-		(0.03)	_	-	_	0.02	_	(0.03)
Net income attributable to AIG	\$	1.81	\$	0.47	\$	1.54	\$	2.13	\$	1.10
Diluted:										
Income from continuing operations	\$	1.78	\$	0.49	\$	1.52	\$	2.08	\$	1.12
Income (loss) from discontinued operations		-	┨.	(0.03)	_	-	_	0.02	_	(0.03)
Net income attributable to AIG	\$	1.78	\$	0.46	\$	1.52	\$	2.10	\$	1.09

See Page 7 for the related operating earnings per share and Page 14 for Accompanying Notes.



# American International Group, Inc. Reconciliations of Pre-tax and After-tax Operating Income

## **Consolidated Results**

(in millions, except share data)	Quarterly						
		1Q15		4Q14	3Q14	2Q14	1Q14
Pre-tax income from continuing operations	\$	3,776	\$	729 \$	3,019 \$	4,480 \$	2,273
Adjustments to arrive at Pre-tax operating income							
Changes in fair values of fixed maturity securities designated to hedge living benefit liabilities,							
net of interest expense		(44)		(98)	(32)	(54)	(76)
Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)		54		127	45	52	(7)
Loss on extinguishment of debt		68		1,268	742	34	238
Net realized capital (gains) losses		(1,341)		(193)	(536)	(162)	152
(Income) loss from divested businesses (5)		21		20	(17)	(2,151)	(21)
Legal settlements related to legacy crisis matters		(15)		(113)	(653)	(12)	(26)
Legal reserves related to legacy crisis matters		8		<u> </u>	17	506	23
Pre-tax operating income	\$	2,527	\$	1,740 \$	2,585 \$	2,693 \$	2,556
Net income attributable to AIG	\$	2,468	\$	655 \$	2,192 \$	3,073 \$	1,609
Adjustments to arrive at After-tax operating income							
(amounts net of tax):							
Uncertain tax positions and other tax adjustments		(42)		73	(25)	39	(28)
Deferred income tax valuation allowance (releases) charges (6)		93		(20)	(21)	(75)	(65)
Changes in fair values of fixed maturity securities designated to hedge living benefit liabilities,							
net of interest expense		(29)		(64)	(21)	(35)	(49)
Changes in benefit reserves and DAC, VOBA and SIA related to net realized capital gains (losses)		35		82	29	35	(5)
Loss on extinguishment of debt		44		824	482	22	155
Net realized capital (gains) losses		(874)		(105)	(301)	(155)	91
(Income) loss from discontinued operations		(1)		35	(2)	(30)	47
(Income) loss from divested businesses (5)		2		(9)	(42)	(1,399)	(12)
Legal reserves (settlements) related to legacy crisis matters		(5)	l	(100)	(569)	321	(2)
After-tax operating income	\$	1,691	\$	1,371 \$	1,722 \$	1,796 \$	1,741
After-tax operating income per diluted share	\$	1.22	\$	0.97 \$	<u>1.19</u> \$	1.23 \$	1.18
Calculation of Effective tax rates:							
Pre-tax operating income	\$	-,	\$	1,740 \$	2,585 \$	2,693 \$	2,556
Income tax expense		(825)		(369)	(869)	(904)	(817)
Net income (loss) attributable to non-controlling interest		(11)	l	<u> </u>	6	7	2
After-tax operating income	\$	1,691	\$	1,371 \$	1,722 \$	1,796 \$	1,741
Effective tax rates on pre-tax operating income (7)		32.6%		21.2%	33.6%	33.6%	32.0%



#### American International Group, Inc. Return On Equity and Per Share Data

## Consolidated Results

(in millions, except per share data)

Common Equity and Book Value Per Share Computations:	Quarterly												
(as of period end)		1Q15		4Q14		3Q14		2Q14		1Q14			
Total AIG shareholders' equity (a)	\$	107,979	\$	106,898	\$	108,581	\$	108,161	\$	103,833			
Less: Accumulated other comprehensive income (AOCI)		10,657		10,617		11,331		11,511		9,085			
Total AIG Shareholders' equity, excluding AOCI (b)		97,322		96,281		97,250		96,650		94,748			
Less: Deferred tax assets (DTA)*		15,566		16,158		15,682		15,899		17,518			
Total AIG Shareholders' equity, excluding AOCI and DTA (c)	\$	81,756	\$	80,123	\$	81,568	\$	80,751	\$	77,230			
Total common shares outstanding (d)		1,347.1		1,375.9		1,403.8		1,428.6		1,446.6			
Book Value Per Share (a÷d)	\$	80.16	\$	77.69	\$	77.35	\$	75.71	\$	71.77			
Book Value Per Share, excluding AOCI (b÷d)		72.25		69.98		69.28		67.65		65.49			
Book Value Per Share, excluding AOCI and DTA (c÷d)	\$	60.69	\$	58.23	\$	58.11	\$	56.53	\$	53.39			
Return On Equity (ROE) Computations:													
Annualized Net income attributable to AIG (a)	\$	9,872	\$	2,620	\$	8,768	\$	12,292	\$	6,436			
Annualized After-tax operating income attributable to AIG (b)	\$	6,764	\$	5,484	\$	6,888	\$	7,184	\$	6,964			
Average AIG Shareholders' equity (c)	\$	107,439	\$	107,740	\$	108,371	\$	105,997	\$	102,152			
Less: Average AOCI		10,637		10,974		11,421		10,298		7,723			
Average AIG Shareholders' equity, excluding average AOCI (d)		96,802		96,766		96,950		95,699		94,429			
Less: Average DTA		15,862		15,920		15,790		16,709		17,658			
Average AIG Shareholders' equity, excluding average AOCI and DTA (e)	\$	80,940	\$	80,846	\$	81,160	\$	78,990	\$	76,771			
ROE (a÷c)		9.2%	_	2.4%		8.1%		11.6%		6.3%			
ROE - After-tax operating income, excluding AOCI (b÷d)		7.0%		5.7%		7.1%		7.5%		7.4%			
ROE - After-tax operating income, excluding AOCI and DTA (b÷e)		8.4%		6.8%		8.5%		9.1%		9.1%			
Common Stock Repurchase:													
Aggregate repurchase of common stock**	\$	1,398	\$	1,500	\$	1,466	\$	1,070	\$	867			
Total number of common shares repurchased		28.9		27.9		24.8		18.1		17.4			
Average price paid per share of common stock	\$	55.14	\$	54.48	\$	54.32	\$	54.08	\$	49.73			
Dividends Declared Per Common Share	\$	0.125	\$	0.125	\$	0.125	\$	0.125	\$	0.125			

<sup>\*</sup> Represents U.S. tax attributes related to net operating loss carryforwards and foreign tax credits. Amounts are estimates based on projections of full year attribute utilization.



<sup>\*\* 1</sup>Q15 excludes approximately 3.5 million shares of AIG Common Stock received in January 2015 upon the settlement of an ASR agreement executed in the fourth quarter of 2014.

# American International Group, Inc. Selected Segment Data

# **Consolidated Results - Operating basis**

(in millions)	Quarterly										
	1Q15	4Q14	3Q14	2Q14	1Q14						
Total operating revenues: (8)											
Commercial Insurance											
Property Casualty	\$ 5,956	\$ 6,315 \$	6,425 \$	6,331 \$	6,112						
Mortgage Guaranty	264	273	262	259	248						
Institutional Markets	624	548	626	707	695						
Total Commercial Insurance	6,844	7,136	7,313	7,297	7,055						
Consumer Insurance											
Retirement	2,388	2,417	2,472	2,410	2,485						
Life	1,613	1,576	1,575	1,560	1,610						
Personal Insurance	2,862	3,008	3,163	3,129	3,064						
Total Consumer Insurance	6,863	7,001	7,210	7,099	7,159						
Corporate and Other	1,010	1,049	1,062	1,118	968						
Consolidation, eliminations and other adjustments	(127)	(180)	(109)	(95)	(82)						
Total operating revenues	\$ 14,590	\$ 15,006 \$	15,476 \$	15,419 \$	15,100						
Total pre-tax operating income:											
Commercial Insurance											
Property Casualty	\$ 1,170	\$ 935 \$	952 \$	1,245 \$	1,116						
Mortgage Guaranty	145	171	135	210	76						
Institutional Markets	147	118	153	170	229						
Total Commercial Insurance	1,462	1,224	1,240	1,625	1,421						
Consumer Insurance											
Retirement	800	722	1,094	764	915						
Life	171	80	50	215	235						
Personal Insurance	(26)	121	120	140	18						
Total Consumer Insurance	945	923	1,264	1,119	1,168						
Corporate and Other	138	(357)	90	(53)	(68)						
Consolidation, eliminations and other adjustments	(18)	(50)	(9)	2	35						
Total pre-tax operating income	\$ 2,527	\$ 1,740 \$	2,585 \$	2,693 \$	2,556						



# American International Group, Inc. General Operating and Other Expenses

## **Consolidated Results**

(in millions)	Quarterly							
	1Q15	4Q14	3Q14	2Q14	1Q14			
General operating expenses  Commercial Insurance  Property Casualty	\$ 629				671			
Mortgage Guaranty Institutional Markets	39 18	36 19	46 15	37 14	37 18			
Total Commercial Insurance	686	699	737	757	726			
Consumer Insurance Retirement	244	279	233	236	232			
Life (9)	231	229	233	213	210			
Personal Insurance	478	550	607	558	505			
Total Consumer Insurance	953	1,058	1,073	1,007	947			
Corporate and Other	425	532	455	530	472			
Consolidations and eliminations	(92)		(59)	(56)	(74)			
Total general operating expenses	1,972	2,206	2,206	2,238	2,071			
Other acquisition expenses Commercial Insurance								
Property Casualty	187	190	195	198	206			
Mortgage Guaranty	15	11	13	11	14			
Institutional Markets	7	5	8	9	8			
Total Commercial Insurance	209	206	216	218	228			
Consumer Insurance								
Personal Insurance	160	159	139	150	148			
Total Consumer Insurance	160	159	139	150	148			
Total other acquisition expenses	369	365	355	368	376			
Loss adjustment expenses								
Commercial Insurance - Property Casualty	304	314	302	303	298			
Consumer Insurance - Personal Insurance	119 <b>423</b>	120 434	106 408	115 418	109 <b>407</b>			
Total loss adjustment expenses								
Investment and other expenses	20	11	24	28	25 2,879			
Total general operating expenses, Operating basis (10)	2,784	3,016	2,993	3,052	2,879			
Reconciliation to general operating and other expenses, GAAP basis								
Loss adjustment expenses, reported as policyholder benefits and losses incurred	(423)		(408)	(418)	(407)			
Advisory fee expenses	332	329	338	337	311			
Non-deferrable insurance commissions	128 140	146 203	130 105	119 146	127 116			
Direct marketing and acquisition expenses, net of deferrals  Investment expenses reported as net investment income and other	(20)		(24)	(28)	(25)			
Total general operating and other expenses included in pre-tax operating income	2,941	3,249	3,134	3,208	3,001			
Legal reserves related to legacy crisis matters	8	3,247	17	506	23			
Total general operating and other expenses, GAAP basis	\$ 2,949	\$ 3,249			3,024			



# American International Group, Inc. Condensed Consolidated Balance Sheets

## **Consolidated Results**

(in millions)		March 31, 2015	٦	December 31, 2014	September 30, 2014	June 30, 2014	March 31, 2014
Assets:			┨ .	200000001,2014	50ptember 50, 2014		
Investments:							
Fixed maturity securities							
Bonds available for sale, at fair value	S	260,822	\$	259,859 \$	265,786 \$	266,304 \$	262,937
Other bond securities, at fair value	"	19,013		19,712	20,381	21,430	21,718
Equity securities		,		,	,	,	=-,,
Common and preferred stock available for sale, at fair value		3,766		4,395	4,344	4,048	3,878
Other common and preferred stock, at fair value		1,100		1,049	766	724	725
Mortgage and other loans receivable, net of allowance		25,313		24,990	23,397	22,937	21,569
Other invested assets (page 48)		34,838		34,518	33,908	33,645	29,050
Short-term investments		11,961		11,243	17,852	20,888	17,658
Total investments		356,813	1 '	355,766	366,434	369,976	357,535
Cash		1,823		1,758	1,933	1,827	2,490
Accrued investment income		2,726		2,712	2,877	2,846	2,924
Premiums and other receivables, net of allowance		13,450		12,031	13,236	14,077	14,269
Reinsurance assets, net of allowance		22,208		21,959	23,864	24,631	25,346
Deferred income taxes		18,010		19,339	19,606	19,912	21,631
Deferred policy acquisition costs		9,708		9,827	9,603	9,106	9,217
Derivative assets, at fair value		1,621		1,604	1,588	1,617	1,601
Other assets		12,203		10,549	10,239	9,399	8,738
Separate account assets, at fair value		82,139		80,036	77,810	75,718	72,593
Assets held for sale (11)		02,137		-	-		30,767
Total assets	•	520,701	٠	515,581	527.190 \$	529,109 \$	547,111
Liabilities:	Ψ	320,701	<b> </b> ":	313,361	327,190 \$	329,109	347,111
Liability for unpaid losses and loss adjustment expenses	•	74,490	•	77,260 \$	78,674 \$	79,977 \$	81,155
Unearned premiums	Ф	22,437	Φ	21,324	23,695	23,694	23,383
Future policy benefits for life and accident and health insurance contracts		43,244		42,749	42,431	42,536	41,419
Policyholder contract deposits		124,935		124,613	123,744	123,354	122,839
Other policyholder funds		4,415		4,669	4,718	4,809	4,802
Derivative liabilities, at fair value		2,651		2,273	2,502	2,416	3,039
Other liabilities		26,024		24,168	28,410	29,610	28,138
Long-term debt (page 13)		31,999		31,217	36,223	38,414	39,508
Separate account liabilities		82,139		80,036	77,810	75,718	72,593
Liabilities held for sale (11)		02,137		-	77,010	73,710	25,815
Total liabilities		412,334	┨ .	408,309	418,207	420,528	442,691
Redeemable noncontrolling interests		412,334		408,309	418,207	420,328	442,091
AIG shareholders' equity:		-		-	-	<del>-</del>	21
Common stock		4,766		4,766	4,766	4.766	4.766
Treasury stock, at cost		(20,820)		(19,218)	(17,720)	(16,369)	(15,386)
Additional paid-in capital		81,303		80,958	80,904	80,967	80,975
Retained earnings		32,073		29,775	29,300	27,286	24,393
Accumulated other comprehensive income		10,657		10,617	11,331	11,511	9,085
1			┨ .				
Total AIG shareholders' equity		107,979		106,898	108,581	108,161	103,833
Non-redeemable noncontrolling interests		388	┨.	374	402	420	560
Total equity		108,367	١,	107,272	108,983	108,581	104,393
Total liabilities and equity	\$	520,701	\$	515,581	527,190 \$	529,109 \$	547,111



## American International Group, Inc. Condensed Consolidating Balance Sheet

## **Consolidated Results**

		March 31, 2015						
		Life Insurance		Non - Life				
	]			Insurance		Corporate and		
(in millions)	Cor	npanies (12)	Co	mpanies (13)		<b>Other (14)</b>		AIG Inc.
Assets:				_				
Investments:								
Fixed maturity securities								
Bonds available for sale, at fair value	\$	164,842	\$	92,979	\$	3,001	\$	260,822
Other bond securities, at fair value		2,956		1,678		14,379		19,013
Equity securities								
Common and preferred stock available for sale, at fair value		96		3,455		215		3,766
Other common and preferred stock, at fair value		<u>-</u>		352		748		1,100
Mortgage and other loans receivable, net of allowance		21,183		6,573		(2,443)		25,313
Other invested assets (page 48)		12,321		9,730		12,787		34,838
Short-term investments		1,710		3,698	_	6,553		11,961
Total investments		203,108		118,465		35,240		356,813
Cash		401		1,266		156		1,823
Accrued investment income		1,829		871		26		2,726
Premiums and other receivables, net of allowance		1,827		11,429		194		13,450
Reinsurance assets, net of allowance		1,907		20,290		11		22,208
Deferred income taxes		7 122		3,918		14,092		18,010
Deferred policy acquisition costs		7,133		2,557		18 79		9,708
Derivative assets, at fair value		1,176		366		, ,		1,621
Other assets		1,826		6,512		3,865		12,203
Separate account assets, at fair value	Φ	82,129		165.654	φ-	10	Φ.	82,139
Total assets	\$	301,336	\$	165,674	\$ _	53,691	\$	520,701
Liabilities:								
Liability for unpaid losses and loss adjustment expenses	\$	-	\$	74,490	\$	=	\$	74,490
Unearned premiums		-		22,437		-		22,437
Future policy benefits for life and accident and health insurance contracts		42,353		736		155		43,244
Policyholder contract deposits		125,071		-		(136)		124,935
Other policyholder funds		2,660		1,745		10		4,415
Derivative liabilities, at fair value		584		212		1,855		2,651
Other liabilities		8,612	(15)	14,900		2,512		26,024
Long-term debt (page 13)		1,586	(15)	333		30,080		31,999
Separate account liabilities		82,129			_	10		82,139
Total liabilities		262,995		114,853		34,486		412,334
AIG shareholders' equity:		7.200		2 (04		(22.0)		10.657
Accumulated other comprehensive income		7,299		3,694		(336)		10,657
Other AIG shareholders' equity		31,020		47,000	-	19,302		97,322
Total AIG shareholders' equity		38,319		50,694		18,966		107,979
Non-redeemable noncontrolling interests		22		127	-	239		388
Total equity	<u> </u>	38,341		50,821	φ-	19,205	•	108,367
Total liabilities and equity	\$	301,336	» <u> </u>	165,674	\$_	53,691	\$	520,701



## American International Group, Inc. Condensed Consolidating Balance Sheet

#### **Consolidated Results**

	December 3					014		
	Life			Non - Life				
	Insurance Companies (12)			Insurance	C	orporate and		
(in millions)			Co	ompanies (13)		Other (14)		AIG Inc.
Assets:				_		_		
Investments:								
Fixed maturity securities								
Bonds available for sale, at fair value	\$	164,527	\$	92,942	\$	2,390	\$	259,859
Other bond securities, at fair value		2,785		1,733		15,194		19,712
Equity securities								
Common and preferred stock available for sale, at fair value		150		4,241		4		4,395
Other common and preferred stock, at fair value		<del>-</del>		495		554		1,049
Mortgage and other loans receivable, net of allowance		20,874		6,686		(2,570)		24,990
Other invested assets (page 48)		11,916		10,372		12,230		34,518
Short-term investments		2,131		4,154		4,958		11,243
Total investments		202,383		120,623		32,760		355,766
Cash		451		1,191		116		1,758
Accrued investment income		1,781		907		24		2,712
Premiums and other receivables, net of allowance		1,810		9,970		251		12,031
Reinsurance assets, net of allowance		1,921		20,025		13		21,959
Deferred income taxes		7 250		4,040 2,551		15,299 18		19,339 9,827
Deferred policy acquisition costs		7,258 902		340		362		1,604
Derivative assets, at fair value Other assets		4,764		4,652		1,133		10,549
Separate account assets, at fair value		80.025		4,032		1,133		80.036
Total assets	•	301,295	•	164,299	•	49,987	\$	515,581
	Φ	301,293	<sup>⊸</sup> —	104,299	<sup>Ф</sup> =	47,767	<b>D</b>	313,361
Liabilities:	Ф		¢.	77.260	Ф		Φ.	77.260
Liability for unpaid losses and loss adjustment expenses	\$	-	\$	77,260	\$	(1)	\$	77,260
Unearned premiums Future policy benefits for life and accident and health insurance contracts		42,004		21,325 579		(1) 166		21,324 42,749
Policyholder contract deposits		124,716		3/9		(103)		
Other policyholder funds		2,656		2,003		10		124,613 4,669
Derivative liabilities, at fair value		555		2,003		1,510		2,273
Other liabilities		12,237		11,849		82		24,168
Long-term debt (page 13)		1,574	(15)	136		29,507		31,217
Separate account liabilities		80,025		-		11		80,036
Total liabilities	-	263,767	-	113,360		31,182		408,309
AIG shareholders' equity:		203,707		115,500		51,102		100,507
Accumulated other comprehensive income		6,545		3,951		121		10,617
Other AIG shareholders' equity		30,980		46,918		18,383		96,281
Total AIG shareholders' equity		37,525		50,869		18,504		106,898
Non-redeemable noncontrolling interests		3	_	70_		301		374
Total equity		37,528		50,939		18,805		107,272
Total liabilities and equity	\$	301,295	\$	164,299	\$	49,987	\$	515,581



# American International Group, Inc. Debt and Capital

# **Consolidated Results**

	Debt and Hybrid Capital						Interest Expense					
(in millions)	March 31, March 31, 2015 2014		Dec. 31, 2014		Three Mon March 31, 2015		March 31, 2014					
Financial debt:	2010					11241 011	21, 2010		,			
AIG notes and bonds payable	\$ 17,743	\$	14,077	\$ 15,570		\$	215	\$	192			
AIG subordinated debt	250		250	250			2		2			
AIG Life Holdings, Inc. notes and bonds payable	284	.	299	284			5		5			
AIG Life Holdings, Inc. junior subordinated debt	536		1,054	536			11		21			
Total	18,813		15,680	16,640			233		220			
Operating debt:												
MIP notes payable	1,711		6,763	2,870			29		74			
Series AIGFP matched notes and bonds payable	38		2,163	34			-		48			
Other AIG borrowings supported by assets (16)	4,844		6,019	5,466			-		-			
Other subsidiaries	41		626	58			1		10			
Borrowings of consolidated investments	4,151		2,720	3,683			34		22			
Total	10,785		18,291	12,111			64		154			
Hybrid - debt securities:												
Junior subordinated debt (17)	2,401		5,537	2,466			43		105			
Total (18)	\$ 31,999	\$_	39,508	\$ 31,217		\$	340	\$	479			
AIG capitalization:												
Total equity	\$ 108,367	\$	104,393	\$ 107,272								
Hybrid - debt securities (17)	2,401		5,537	2,466								
Total equity and hybrid capital	110,768		109,930	109,738								
Financial debt	18,813		15,680	16,640								
Total capital	\$ 129,581	\$_	125,610	\$ 126,378								
Ratios:												
Hybrid - debt securities / Total capital	1.99	6	4.4%	1.9%								
Financial debt / Total capital	14.59	6	12.5%	13.2%								
Total debt / Total capital	16.49	6	16.9%	15.1%								



#### American International Group, Inc. Notes

#### **Consolidated Results**

- (1) Includes changes in market value of investments accounted for under the fair value option, real estate income and income (loss) from equity method investments (excluding AerCap which is reported in Other income).
- (2) The 2014 periods include the results of ILFC, which was sold on May 14, 2014.
- (3) Effective tax rates are calculated based on Income from continuing operations before tax.
- (4) Dilutive shares are calculated using the treasury stock method and include dilutive shares from share-based employee compensation plans, a weighted average portion of the warrants issued to AIG shareholders as part of the recapitalization in January 2011 and a weighted average portion of the warrants issued to the Department of the Treasury in 2009 that we repurchased in the first quarter of 2013. The number of shares excluded from diluted shares outstanding was 0.6 million, 0.3 million, 0.3 million and 0.3 million for each of 1Q15, 4Q14, 3Q14, 2Q14 and 1Q14, respectively, because the effect of including those shares in the calculation would have been anti-dilutive.
- (5) 2Q14 includes the gain on sale of ILFC. 1Q15 and the 2014 periods also include certain post-acquisition transaction expenses incurred by AerCap in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights assets over the remaining lease term as compared to the remaining economic life of the related aircraft and our share of AerCap's income taxes.
- (6) Excludes valuation allowance (charge) releases of \$(49) million, \$184 million, \$582 million and \$892 million in 4Q14, 3Q14, 2Q14 and 1Q14, respectively, recorded in AOCI.
- (7) Effective tax rates are calculated based on Pre-tax operating income.
- (8) Operating revenues exclude Net realized capital gains (losses), Aircraft leasing revenues, income from legal settlements (included in Other income for GAAP purposes) and changes in fair values of fixed maturity securities designated to hedge living benefit liabilities, net of interest expense (included in Net investment income for GAAP purposes).
- (9) Includes \$9 million in 1Q15 of general operating expenses from AIG Life Limited (formerly Ageas Protect Limited), which was acquired on December 31, 2014.
- (10) Includes unallocated loss adjustment expenses, investment expenses and certain acquisition expenses (including the portion deferred for GAAP reporting). Excludes charges for legal reserves related to legacy crisis matters.
- (11) Includes the assets and liabilities of ILFC, which was sold on May 14, 2014.
- (12) Includes Fuji Life and Ageas Protect Limited, which was acquired on December 31, 2014, and Laya Healthcare, which was acquired on March 31, 2015.
- (13) Includes the Property Casualty insurance runoff businesses, as well as Mortgage Guaranty.
- (14) Includes AIG Parent, Global Capital Markets, Direct Investment book, AIG Life Holdings, Inc. (a non-operating holding company), Consolidations and eliminations.
- (15) Consists primarily of 3<sup>rd</sup> Party debt related to other subsidiaries and consolidated investments in affordable housing partnerships.
- (16) Borrowings are carried at fair value with fair value adjustments reported in Other income on the Consolidated Statement of Operations. Contractual interest payments amounted to \$13 million and \$48 million for the three months ended March 31, 2015 and 2014, respectively.
- (17) The junior subordinated debentures receive partial equity treatment from a major rating agency under its current policies but are recorded as long-term borrowings on the Condensed Consolidated Balance Sheets.
- (18) ILFC was sold on May 14, 2014. March 31, 2014 excludes ILFC's interest expense which is reflected within Aircraft leasing expense on the Consolidated Statement of Operations.



# American International Group, Inc. Operating Results

# **Commercial Insurance**

(in millions)	<b>Quarterly</b>								
		1Q15	] _	4Q14		3Q14		2Q14	1Q14
Revenues:									
Premiums	\$	5,257	\$	5,509	\$	5,692	\$	5,656 \$	5,364
Policy fees		49		49		49		45	44
Net investment income		1,538	_	1,578		1,572		1,596	1,647
Total operating revenues		6,844		7,136		7,313		7,297	7,055
Benefits and expenses:									
Policyholder benefits and losses incurred		3,767		4,255		4,385		3,970	3,965
Interest credited to policyholder account balances		102		102		105		103	100
Amortization of deferred policy acquisition costs		596		612		648		633	619
General operating and other expenses*		917	l _	943		935		966	950
Total benefits and expenses		5,382		5,912		6,073		5,672	5,634
Pre-tax operating income	\$	1,462	\$	1,224	\$	1,240	\$	1,625 \$	1,421

<sup>\*</sup> Includes general operating expenses, commissions and other acquisition expenses.



# American International Group, Inc. Operating Statistics

# Commercial Insurance - Property Casualty

(in millions)	<b>Quarterly</b>						
		1Q15	1	4Q14	3Q14	2Q14	1Q14
Net premiums written	\$	5,047	\$	4,692 \$	5,509 \$	5,813 \$	5,006
Net premiums earned	\$	4,931	\$	5,207 \$	5,357 \$	5,269 \$	5,052
Losses and loss adjustment expenses incurred		3,360		3,904	3,977	3,567	3,508
Acquisition expenses:							
Amortization of deferred policy acquisition costs		588		604	643	624	615
Other acquisition expenses		209	<u> </u>	228	177_	189	202
Total acquisition expenses		797		832	820	813	817
General operating expenses		629	<u> </u>	644	676	706	671
Underwriting income (loss)		145		(173)	(116)	183	56
Net investment income:							
Interest and dividends		837		830	857	838	813
Alternative investments (1)		243		111	176	171	242
Other investment income (2)		(6)		189	70	91	50
Investment expenses		(49)		(22)	(35)	(38)	(45)
Total net investment income		1,025		1,108	1,068	1,062	1,060
Pre-tax operating income	\$	1,170	\$	935 \$	952 \$	1,245 \$	1,116
Underwriting ratios:							
Loss ratio		68.1		75.0	74.2	67.7	69.4
Catastrophe losses and reinstatement premiums		(1.4)		(0.7)	(4.8)	(2.3)	(3.6)
Prior year development net of premium adjustments		(0.4)		(4.0)	(4.9)	0.7	(3.1)
Net reserve discount		(1.9)		(4.4)	0.3	0.4	2.5
Accident year loss ratio, as adjusted		64.4		65.9	64.8	66.5	65.2
Acquisition ratio		16.2		16.0	15.3	15.4	16.2
General operating expense ratio		12.8		12.4	12.6	13.4	13.3
Expense ratio		29.0		28.4	27.9	28.8	29.5
Combined ratio		97.1		103.4	102.1	96.5	98.9
Catastrophe losses and reinstatement premiums		(1.4)		(0.7)	(4.8)	(2.3)	(3.6)
Prior year development net of premium adjustments		(0.4)		(4.0)	(4.9)	0.7	(3.1)
Net reserve discount		(1.9)		(4.4)	0.3	0.4	2.5
Accident year combined ratio, as adjusted		93.4		94.3	92.7	95.3	94.7
Noteworthy items (pre-tax):							
Catastrophe-related losses (3)	\$	71	\$	35 \$	260 \$	121 \$	184
Reinstatement premiums related to catastrophes		-		-	2	-	-
Reinstatement premiums related to prior year catastrophes		(7)		(2)	(1)	1	-
Severe losses (4)		134		66	188	193	145
Prior year development:							
Prior year loss reserve development (favorable) unfavorable, net of reinsurance		17		175	319	5	156
(Additional) returned premium related to prior year development		11	<u> </u>	52	(93)	(68)	4
Prior year loss reserve development (favorable) unfavorable, net of reinsurance and premium adjustments		28		227	226	(63)	160
Net reserve discount (benefit) charge		93		229	(16)	(16)	(126)
Net loss and loss expense reserve by line of business (at end of period):							
Casualty		32,658		33,065	33,730	34,216	34,182
Financial Lines		9,275		9,538	9,644	9,855	9,938
Specialty		5,750		5,786	5,660	5,665	5,655
Property		3,693		4,079	4,157	4,052	4,145
Total	\$	51,376	\$	52,468 \$	53,191 \$	53,788 \$	53,920



# American International Group, Inc. Net Premiums Written by Line of Business and Region

# **Commercial Insurance - Property Casualty**

(in millions)	 Quarterly										
	1Q15	]	4Q14	3Q14	2Q14	1Q14					
By Line of Business:											
Casualty	\$ 1,882	\$	1,659 \$	1,968 \$	2,007 \$	2,015					
Property	1,007		992	1,482	1,732	930					
Specialty	954		909	911	898	996					
Financial lines	1,204		1,132	1,148	1,176	1,065					
Total net premiums written	\$ 5,047	\$	4,692 \$	5,509 \$	5,813 \$	5,006					
By Region:											
Americas	\$ 2,949	\$	3,251 \$	3,643 \$	4,013 \$	2,892					
EMEA	1,616		962	1,276	1,303	1,651					
Asia Pacific	482		479	590	497	463					
Total net premiums written	\$ 5,047	\$	4,692 \$	5,509 \$	5,813 \$	5,006					
Foreign exchange effect on worldwide premiums:											
Change in net premiums written											
Increase (decrease) in original currency over prior year period (5)	5.9 %	6	(2.2) %	5.2 %	(1.4) %	2.9 %					
Foreign exchange effect	(5.1)	<u> </u>	(1.1)	0.3	0.1	(1.0)					
Increase (decrease) as reported in U.S. dollars	0.8 %	6	(3.3) %	5.5 %	(1.3) %	1.9 %					



### Commercial Insurance - Property Casualty North America

(in millions)	<b>Quarterly</b>							
		1Q15	1	4Q14 3Q14 2Q14			1Q14	
Net premiums written	\$	2,828	\s	3,087 \$	3,503 \$	3,864 \$	2,765	
Net premiums earned	\$	3,197	\$	3,308 \$	3,426 \$	3,336 \$	3,262	
Losses and loss adjustment expenses incurred		2,482		2,790	2,786	2,497	2,409	
Acquisition expenses:				•	ŕ	ŕ	•	
Amortization of deferred policy acquisition costs		325		334	361	352	346	
Other acquisition expenses		120		130	103	96	113	
Total acquisition expenses		445		464	464	448	459	
General operating expenses		296		322	328	339	339	
Underwriting income (loss)		(26)		(268)	(152)	52	55	
Net investment income:		, ,		, ,	` ,			
Interest and dividends		719		702	725	705	691	
Alternative investments (1)		237		107	177	165	239	
Other investment income (2)		(12)		176	56	73	28	
Investment expenses		(38)		(10)	(28)	(27)	(37)	
Total net investment income		906		975	930	916	921	
Pre-tax operating income	\$	880	\$	707 \$	778 \$	968 \$	976	
Underwriting ratios:								
Loss ratio		77.6		84.3	81.3	74.9	73.9	
Catastrophe losses and reinstatement premiums		(2.2)		(0.8)	(5.0)	(3.5)	(3.8)	
Prior year development net of premium adjustments		(2.1)		(8.3)	(7.8)	(1.3)	(2.5)	
Net reserve discount		(2.9)		(6.8)	0.4	0.5	3.8	
Accident year loss ratio, as adjusted		70.4		68.4	68.9	70.6	71.4	
Acquisition ratio		13.9		14.0	13.5	13.4	14.1	
General operating expense ratio		9.3		9.7	9.6	10.2	10.4	
Expense ratio		23.2		23.7	23.1	23.6	24.5	
Combined ratio		100.8		108.0	104.4	98.5	98.4	
Catastrophe losses and reinstatement premiums		(2.2)		(0.8)	(5.0)	(3.5)	(3.8)	
Prior year development net of premium adjustments		(2.1)		(8.3)	(7.8)	(1.3)	(2.5)	
Net reserve discount		(2.9)		(6.8)	0.4	0.5	3.8	
Accident year combined ratio, as adjusted		93.6		92.1	92.0	94.2	95.9	
Noteworthy items (pre-tax):								
Catastrophe-related losses (3)	\$	70	\$	27 \$	173 \$	116 \$	123	
Reinstatement premiums related to prior year catastrophes		(7)		-	-	1	-	
Severe losses (4)		87		(1)	62	62	46	
Prior year development:								
Prior year loss reserve development (favorable) unfavorable, net of reinsurance		66		235	331	88	79	
(Additional) returned premium related to prior year development		11	l	52	(93)	(68)	4	
Prior year loss reserve development (favorable) unfavorable, net of reinsurance and premium adjustments		77		287	238	20	83	
Net reserve discount (benefit) charge	\$	93	\$	229 \$	(16) \$	(16) \$	(126)	



### Commercial Insurance - Property Casualty International

(in millions)	 Quarterly						
	1Q15	1	4Q14	3Q14	2Q14	1Q14	
Net premiums written	\$ 2,219	\$	1,605 \$	2,006 \$	1,949 \$	2,241	
Net premiums earned	\$ 1,734	\$	1,899 \$	1,931 \$	1,933 \$	1,790	
Losses and loss adjustment expenses incurred	878		1,114	1,191	1,070	1,099	
Acquisition expenses:							
Amortization of deferred policy acquisition costs	263		270	282	272	269	
Other acquisition expenses	89		98	74	93	89	
Total acquisition expenses	352		368	356	365	358	
General operating expenses	333		322	348	367	332	
Underwriting income (loss)	171		95	36	131	1	
Net investment income:							
Interest and dividends	118		128	132	133	122	
Alternative investments (1)	6		4	(1)	6	3	
Other investment income (2)	6		13	14	18	22	
Investment expenses	(11)		(12)	(7)	(11)	(8)	
Total net investment income	119		133	138	146	139	
Pre-tax operating income	\$ 290	\$	228 \$	174 \$	277 \$	140	
Underwriting ratios:						<u> </u>	
Loss ratio	50.6		58.7	61.7	55.4	61.4	
Catastrophe losses and reinstatement premiums	-		(0.5)	(4.6)	(0.3)	(3.4)	
Prior year development net of premium adjustments	2.8		3.3	0.7	4.3	(4.3)	
Accident year loss ratio, as adjusted	53.4		61.5	57.8	59.4	53.7	
Acquisition ratio	20.3		19.4	18.4	18.9	20.0	
General operating expense ratio	19.2		17.0	18.0	19.0	18.5	
Expense ratio	39.5		36.4	36.4	37.9	38.5	
Combined ratio	90.1		95.1	98.1	93.3	99.9	
Catastrophe losses and reinstatement premiums	-		(0.5)	(4.6)	(0.3)	(3.4)	
Prior year development net of premium adjustments	2.8		3.3	0.7	4.3	(4.3)	
Accident year combined ratio, as adjusted	92.9		97.9	94.2	97.3	92.2	
Noteworthy items (pre-tax):						<u> </u>	
Catastrophe-related losses (3)	\$ 1	\$	8 \$	87 \$	5 \$	61	
Reinstatement premiums related to catastrophes	-		-	2	-	-	
Reinstatement premiums related to prior year catastrophes	-		(2)	(1)	-	-	
Severe losses (4)	47		67	126	131	99	
Prior year loss reserve development (favorable) unfavorable, net of reinsurance	\$ (49)	\$	(60) \$	(12) \$	(83) \$	77	



#### Commercial Insurance - Mortgage Guaranty

(in millions)	Quarterly							
		1Q15	]_	4Q14	3Q14	2Q14	1Q14	
Net premiums written	\$	258	\$	273 \$	271 \$	249 \$	231	
Net premiums earned	\$	230	\$	238 \$	227 \$	226 \$	213	
Losses and loss adjustment expenses incurred		58		49	63	(7)	118	
Acquisition expenses:								
Amortization of deferred policy acquisition costs		7		6	5	8	3	
Other acquisition expenses		15	J _	11_	13	11	14	
Total acquisition expenses		22		17	18	19	17	
General operating expenses		39	J _	36	46	37	37	
Underwriting income		111		136	100	177	41	
Net investment income		34		35	35	33	35	
Pre-tax operating income	\$	145	\$	171 \$	135 \$	210 \$	76	
Underwriting ratios:								
Loss ratio		25.2		20.6	27.8	(3.1)	55.4	
Prior year loss development		-		12.6	5.2	39.4	(12.7)	
Accident year loss ratio, as adjusted		25.2	]	33.2	33.0	36.3	42.7	
Acquisition ratio		9.6		7.1	7.9	8.4	8.0	
General operating expense ratio		16.9	]	15.1	20.3	16.4	17.4	
Expense ratio		26.5	]	22.2	28.2	24.8	25.4	
Combined ratio		51.7		42.8	56.0	21.7	80.8	
Prior year loss development		-	]	12.6	5.2	39.4	(12.7)	
Accident year combined ratio, as adjusted		51.7		55.4	61.2	61.1	68.1	
Noteworthy Items (pre-tax):								
Prior year loss reserve development (favorable) unfavorable	\$	-	\$	(30) \$	(12) \$	(89) \$	27	
New insurance written		10,854		11,023	12,881	11,195	7,745	
Net loss and loss expense reserve (at period end)		922		977	1,068	1,131	1,273	
Shareholders' equity (at period end)		3,178		3,070	2,601	2,529	2,361	
Shareholders' equity, excluding AOCI (at period end)		3,100		3,011	2,548	2,460	2,320	
Domestic first liens:								
Number of primary paid claims		2,454		2,818	2,711	3,015	3,057	
Gross paid claims	\$	110	\$	124 \$	119 \$	126 \$	140	



### Commercial Insurance - Mortgage Guaranty Domestic First-Lien, Delinquencies and Gross Risk in Force by Vintage

(in millions)	 Quarterly								
	1Q15	]_	4Q14	3Q14	2Q14	1Q14			
First-lien new insurance written	\$ 10,542	\$	10,733 \$	12,643	\$ 11,057 \$	7,605			
First-lien persistency (twelve months)	82.3%		84.1%	84.2%	83.5%	82.1%			
First-lien insurance in force	\$ 169,880	\$	167,180 \$	162,533	\$ 156,050 \$	150,874			
Total first-lien primary risk in force - net of reinsurance and stop loss	\$ 42,839	\$	42,106 \$	40,782	\$ 38,917 \$	37,352			
Number of ending primary delinquent loans	34,372		38,357	39,222	39,801	42,781			
In force count	877,076		867,120	850,578	826,158	808,392			
Delinquency data:									
Primary delinquency ratio	3.9%		4.4%	4.6%	4.8%	5.3%			
Aging of primary delinquent inventory: 3 or fewer payments missed 4-11 payments missed 12-23 payments missed 24-35 payments missed	29.7% 27.9% 16.4% 8.8%		32.9% 26.5% 15.6% 8.7%	32.0% 25.0% 16.9% 9.6%	29.2% 25.8% 18.0% 10.5%	27.9% 27.6% 18.2% 11.1%			
More than 35 payments missed	17.2% 100.0%	-	16.3% 100.0%	16.5% 100.0%	16.5% 100.0%	15.2% 100.0%			
Gross Risk in Force by Vintage year:									
2006 and prior	9%		10%	11%	13%	13%			
2007 2008	8% 4%		8% 5%	9% 5%	9% 5%	10% 6%			
2008	2%		2%	2%	2%	2%			
2010	2%		2%	2%	3%	3%			
2011	5%		6%	6%	7%	8%			
2012	16%		17%	19%	20%	22%			
2013	25%		26%	28%	30%	32%			
2014	24%		24%	18%	11%	4%			
2015	5%		0%	0%	0%	0%			
Total	100.0%		100.0%	100.0%	100.0%	100.0%			



#### Commercial Insurance - Institutional Markets

(in millions)		Quarterly						
		1Q15	4Q14	3Q14	2Q14	1Q14		
Premiums and deposits	\$	146	\$615	\$\$	\$\$	<b>\$147</b> _		
Revenues:								
Premiums	\$	96	\$ 64	\$ 108	\$ \$ 161	*		
Policy fees		49	49	49	45	44		
Net investment income:								
Base portfolio (6)		354	353	363	358	361		
Alternative investments (1)		120	77	89	101	196		
Other enhancements (7)		5	5	17	_	(5)		
Total net investment income		479	435	469	501	552		
Total operating revenues		624	548	626	707	695		
Benefits and expenses:								
Policyholder benefits and losses incurred		349	302	345	410	339		
Interest credited to policyholder account balances		102	102	105	103	100		
Acquisition expenses:								
Amortization of deferred policy acquisition costs		1	2	-	. 1	1		
Other acquisition expenses		7	5	8	9	8		
Total acquisition expenses		8	7	8	10	9		
General operating expenses		18	19	15	14	18		
Total benefits and expenses		477	430	473	537	466		
Pre-tax operating income	\$	147	\$ 118	\$ 153	\$ \$ 170	\$ 229		
Consult and consusts account managers								
General and separate account reserves:	·	10.722	¢ 10.242	¢ 10.040	10.210	¢ 10.727		
Future policyholder benefits	\$	19,723				·		
Policyholder contract deposits		9,802	9,854	9,401		9,560		
Separate account reserves		6,978	6,932	7,070		4,549		
Total general and separate account reserves	\$	36,503	\$ 36,129	\$ 35,511	\$ 33,446	\$ 32,745		



### Commercial Insurance - Institutional Markets

(in millions)	Quarterly						
		1Q15	]	4Q14	3Q14	2Q14	1Q14
Reserve rollforward:							
Balance at beginning of period, gross	\$	35,080	\$	34,765 \$	32,386 \$	32,239 \$	32,100
Premiums and deposits		146		615	2,840	195	147
Surrenders and withdrawals		(29)		(338)	(343)	(15)	(70)
Death and other contract benefits		(379)		(413)	(365)	(399)	(353)
Subtotal		(262)		(136)	2,132	(219)	(276)
Change in fair value of underlying assets and reserve							
accretion, net of policy fees		258		297	184	293	356
Cost of funds		102		102	105	103	100
Other reserve changes (including loss recognition)		(58)		52	(42)	(30)	(41)
Balance at end of period		35,120		35,080	34,765	32,386	32,239
Reserves related to unrealized investment appreciation		1,388		1,054	752	1,065	511
Reinsurance ceded		(5)		(5)	(6)	(5)	(5)
Total insurance reserves	\$	36,503	\$	36,129 \$	35,511 \$	33,446 \$	32,745
Reserves by line of business:							
Structured settlements	\$	19,701	\$	19,343 \$	19,072 \$	19,312 \$	18,763
Terminal funding annuities		3,108		3,090	3,068	3,112	2,993
Corporate and bank-owned life insurance		4,810		4,816	4,803	4,789	4,765
High net worth products		2,359		2,312	2,230	2,283	2,277
Guaranteed investments contracts		4,179		4,247	3,795	3,950	3,947
Stable value wrap - separate account liability		2,346	<u> </u>	2,321	2,543		
Total insurance reserves	\$	36,503	\$	36,129 \$	35,511 \$	33,446 \$	32,745
Stable value wraps (401k and bank-owned life insurance) - Assets under management (8)	\$	32,422	\$	32,320 \$	27,656 \$	26,108 \$	25,411



#### **Commercial Insurance**

#### **Basis of Presentation**

Commercial Insurance manages its business in three operating segments - Property Casualty, Mortgage Guaranty and Institutional Markets - and operates in three major geographic areas: the Americas (which includes the United States, Canada, Latin America, the Caribbean and Bermuda), Asia Pacific (which includes Japan and other Asia Pacific nations, including China, Korea, Singapore, Vietnam, Thailand, Australia and Indonesia), and EMEA (which includes the United Kingdom, Continental Europe, Russian Federation, India, the Middle East and Africa). Commercial Insurance products for large and small businesses are primarily distributed through a network of independent retail and wholesale brokers, and through an independent agency network in the Asia Pacific and EMEA regions. Major lines of business include Casualty, Property, Specialty and Financial Lines.

Net investment income is attributed to the operating segments of Commercial Insurance and Consumer Insurance based on internal models consistent with the nature of the underlying businesses.

For Commercial Insurance - Property Casualty, we estimate investable funds based primarily on loss reserves, unearned premiums and a capital allocation for each operating segment. The net investment income allocation is calculated based on the estimated investable funds and risk-free yields (plus a liquidity premium) consistent with the approximate duration of the liabilities, and excludes net investment income associated with the runoff insurance lines reported in Corporate and Other. The remaining excess is attributed to Commercial Insurance - Property Casualty and Consumer Insurance - Personal Insurance based on the relative net investment income previously allocated.

For Commercial Insurance - Institutional Markets, net investment income is attributed based on invested assets from segregated product line portfolios. The fundamental investment strategy for these operating segments is to maintain primarily a diversified, high quality portfolio of fixed maturity securities and, as is practicable, to match established duration targets based on characteristics of the underlying liabilities. Invested assets in excess of liabilities are allocated to product lines based on internal capital estimates.

Net investment income for Commercial Insurance - Mortgage Guaranty is attributed based on legal entity invested assets.

- (1) Alternative investment income includes income on hedge funds, private equity funds and affordable housing partnerships and is reported on a lag basis. Hedge funds are generally on a one-month lag, while private equity funds are generally on a one-quarter lag.
- (2) Other investment income is comprised principally of real estate income, changes in market value of investments accounted for under the fair value option, and income (loss) from equity method investments. 4Q14 included \$142 million of income related to the PICC P&C rights offering.
- (3) Catastrophes (CATs) are generally weather or seismic events having a net impact in excess of \$10 million each.
- (4) Severe losses are defined as non-catastrophic individual first party losses and surety losses greater than \$10 million, net of related reinsurance and salvage and subrogation.
- (5) Computed using a constant exchange rate for each period.
- (6) Includes interest, dividends and real estate income, net of investment expenses.
- (7) Includes call and tender income, changes in market value of investments accounted for under the fair value option, interest received on defaulted investments and other miscellaneous income.
- (8) Comprises the notional value of (i) new stable value wrap contracts and (ii) stable value wraps novated from AIG Global Capital Markets and rewritten as group annuity contracts. Excludes the portion of stable value wraps included in Total insurance reserves.



### American International Group, Inc. Operating Results

### **Consumer Insurance**

(in millions)		Quarterly							
	1Q15	]_	4Q14	3Q14	2Q14	1Q14			
Revenues:									
Premiums	\$ 3,553	3 \$	3,667 \$	3,781 \$	3,799 \$	3,689			
Policy fees	627	7	624	635	601	593			
Net investment income	2,175	5	2,199	2,283	2,197	2,403			
Other income	508	3	511	511	502	474			
Total operating revenues	6,863	3	7,001	7,210	7,099	7,159			
Benefits and expenses:									
Policyholder benefits and losses incurred	2,679	)	2,630	2,763	2,646	2,757			
Interest credited to policyholder account balances	833	3	865	776	859	853			
Amortization of deferred policy acquisition cost	715	5	726	597	718	718			
General operating and other expenses*	1,691	<u> </u>	1,857	1,810	1,757	1,663			
Total benefits and expenses	5,918	3	6,078	5,946	5,980	5,991			
Pre-tax operating income	\$ 945	5 \$	923 \$	1,264 \$	1,119 \$	1,168			

<sup>\*</sup> Includes general operating expenses, non deferrable commissions, other acquisition expenses and advisory fees and other expenses.



### American International Group, Inc. Operating Results

#### **Consumer Insurance - Retirement**

(in millions)	Quarterly								
	1Q15	] _	4Q14	3Q14	2Q14	1Q14			
Premiums and deposits (1)	\$ 5,522	\$_	6,003 \$	5,876 \$	6,182 \$	6,016			
Revenues:									
Premiums	\$ 46	\$	66 \$	67 \$	97 \$	57			
Policy fees	264		259	265	248	238			
Net investment income:									
Base portfolio (2)	1,351		1,378	1,397	1,410	1,438			
Alternative investments (3)	165		125	155	118	269			
Other enhancements (4)	54	_	78	77	35	9			
Total net investment income	1,570		1,581	1,629	1,563	1,716			
Advisory fee and other income	508		511	511	502	474			
Total operating revenues	2,388		2,417	2,472	2,410	2,485			
Benefits and expenses:									
Policyholder benefits and losses incurred	92		127	137	160	113			
Interest credited to policyholder account balances	709		738	648	733	727			
Amortization of deferred policy acquisition costs	142		148	(46)	118	126			
Non deferrable insurance commissions	69		74	68	62	61			
Advisory fee expenses	332		329	338	337	311			
General operating expenses	244		279	233	236	232			
Total benefits and expenses	1,588		1,695	1,378	1,646	1,570			
Pre-tax operating income	\$ 800	\$	722 \$	1,094 \$	764 \$	915			
Assets under management:									
General accounts	\$ 124,460	\$	124,755 \$	127,178 \$	128,325 \$	126,422			
Separate accounts	74,434		72,381	70,024	70,400	67,315			
Group retirement and retail mutual funds	27,706		27,052	27,739	28,632	27,488			
Total assets under management	\$ 226,600	\$	224,188 \$	224,941 \$	227,357 \$	221,225			



#### American International Group, Inc. **Net Flows**

1Q14

960

2,173

1,162

1,708

6,003

(873)

(758)

(922)

(1,647)

(4,200)

(502)

(146)(139)

(787)

(415)

240 (78)

1,016

1,269

#### **Consumer Insurance - Retirement**

(in millions)				Quarterly					
	1Q15	4Q14	<u> </u>	3Q14	2Q14				
<b>Investment Products Net Flows:</b>									
Premiums and deposits: (1)									
Fixed Annuities	\$ 68	34   \$	865 \$	692 \$	1,061 \$				
Retirement Income Solutions	2,45	57 2	,695	2,887	2,570				
Retail Mutual Funds	85	57	721	598	896				
Group Retirement	1,51	.11	,709	1,686	1,640				
Total premiums and deposits	5,50	9 5	,990	5,863	6,167				
Surrenders and withdrawals:									
Fixed Annuities	(88)	(1	,059)	(834)	(880)				
Retirement Income Solutions	(75	51)	(781)	(770)	(797)				
Retail Mutual Funds	(71	4)	(800)	(913)	(743)				
Group Retirement	(2,01	.2) (3	,839)	(2,615)	(1,902)				
Total surrenders and withdrawals	(4,36	(6	,479)	(5,132)	(4,322)				
Death and other contract benefits:									
Fixed Annuities	(54	17)	(547)	(591)	(605)				
Retirement Income Solutions	(18	31)	(174)	(165)	(168)				
Group Retirement	(13	(9)	(133)	(132)	(133)				
Total death and other contract benefits	(86	57)	(854)	(888)	(906)				
Net flows: (5)									
Fixed Annuities	(74	(6)	(741)	(733)	(424)				
Retirement Income Solutions	1,52	25 1	,740	1,952	1,605				
Retail Mutual Funds	14	13	(79)	(315)	153				
Group Retirement	(64	(2	,263)	(1,061)	(395)				
Total net flows	\$ 28	<b>32</b> \$ (1	,343) \$	(157) \$	939 \$				



### **Consumer Insurance - Retirement (Fixed Annuities)**

(in millions)		Quarterly								
		1Q15	4Q14	3Q14	2Q14	1Q14				
Premiums and deposits (1)	\$	695	\$ 875 \$	703 \$	1,074 \$	971				
Revenues:										
Premiums	\$	41	\$ 61 \$	50 \$	91 \$	51				
Policy fees		4	5	3	6	7				
Net investment income:										
Base portfolio (2)		733	755	772	782	807				
Alternative investments (3)		84	60	72	56	142				
Other enhancements (4)		30	50	41	19	10				
Total net investment income		847	865	885	857	959				
Total operating revenues		892	931	938	954	1,017				
Benefits and expenses:										
Policyholder benefits and losses incurred		64	90	78	128	90				
Interest credited to policyholder account balances		386	407	332	408	406				
Amortization of deferred policy acquisition costs		70	76	(60)	71	72				
Non deferrable insurance commissions		5	7	6	6	7				
General operating expenses		40	43	37	37	37				
Total benefits and expenses		565	623	393	650	612				
Pre-tax operating income	\$	327	\$ 308 \$	545 \$	304 \$	405				
General and separate account reserves:										
Future policyholder benefits	\$	3,070		3,029 \$	3,151 \$	3,025				
Policyholder contract deposits and separate account reserves		52,718	53,138	53,577	54,004	54,152				
Total general and separate account reserves	\$	55,788	\$ 56,192 \$	56,606 \$	57,155 \$	57,177				



#### **Consumer Insurance - Retirement (Fixed Annuities)**

(in millions)
Net investment spreads: (a)
Base yield (6)
Alternative investments (7)
Other enhancements (8)
Total yield
Cost of funds (b)
Net spread rate, as reported
Base net investment spread (c)
Surrender rates (9)
DAC rollforward:
Balance at beginning of period
Deferrals
Operating amortization
Change from realized gains (losses)
Change from unrealized gains (losses)
Balance at end of period
Reserve rollforward:
Balance at beginning of period, gross
Premiums and deposits
Surrenders and withdrawals
Death and other contract benefits
Subtotal
Change in fair value of underlying assets and reserve accretion, net of policy fees
Cost of funds (b)
Other reserve changes (including loss recognition)
Balance at end of period
Reserves related to unrealized investment appreciation
Reinsurance ceded
Total insurance reserves

1015	1	4014	2014	2014	1014
1Q15	- 1	4Q14	3Q14	2Q14	1Q14
4.000/		5.020/	5.060/	5 110/	5.250/
4.99%		5.03%	5.06%	5.11%	5.25%
0.22%		0.14%	0.21%	0.13%	0.51%
0.12%	-	0.27%	0.20%	0.04%	0.02%
5.33%		5.44%	5.47%	5.28%	5.78%
2.78%	-	2.80%	2.81%	2.83%	2.85%
2.55%	-	2.64%	2.66%	2.45%	2.93%
2.21%	_	2.23%	2.25%	2.28%	2.40%
6.7%		8.0%	6.3%	6.7%	6.8%
\$ 817	\$	855 \$	645 \$	800 \$	1,017
16		20	17	26	23
(70)		(77)	60	(70)	(72)
2		2	(8)	(7)	(23)
(42)		17	141	(104)	(145)
\$ 723	\$_	817 \$	855 \$	645 \$	800
\$ 56,445	\$	56,877 \$	57,303 \$	57,414 \$	57,531
695		875	703	1,074	971
(933)		(1,125)	(896)	(954)	(967)
(600)		(601)	(650)	(670)	(552)
(838)		(851)	(843)	(550)	(548)
30		28	28	47	43
356		373	377	380	378
20	<u> </u>	18	12	12	10
56,013		56,445	56,877	57,303	57,414
139		100	85	210	124
(364)		(353)	(356)	(358)	(361)
\$ 55,788	\$	56,192 \$	56,606 \$	57,155 \$	57,177

Quarterly



<sup>(</sup>a) Excludes immediate annuities.(b) Excludes the amortization of sales inducement assets.(c) Excludes impact of alternative investments and other enhancements.

### **Consumer Insurance - Retirement (Retirement Income Solutions)**

(in millions)	Quarterly									
		1Q15	4Q14	3Q14	2Q14	1Q14				
Premiums and deposits (1)	\$	2,459 \$	2,698 \$	2,889 \$	2,573 \$	2,174				
Revenues:										
Premiums	\$	(3) \$	(2) \$	(8) \$	- \$	-				
Policy fees		158	154	155	140	131				
Net investment income:										
Base portfolio (2)		117	109	110	104	100				
Alternative investments (3)		27	20	30	19	42				
Other enhancements (4)		4	5	6	3	(4)				
Total net investment income		148	134	146	126	138				
Advisory fee and other income		63	66	58	54	51				
Total operating revenues		366	352	351	320	320				
Benefits and expenses:										
Policyholder benefits and losses incurred		15	20	17	18	2				
Interest credited to policyholder account balances		45	43	40	37	37				
Amortization of deferred policy acquisition costs		50	51	38	31	36				
Non deferrable insurance commissions		47	47	41	37	37				
Advisory fee expenses		4	3	3	2	3				
General operating expenses		58	63	48	53	52				
Total benefits and expenses		219	227	187	178	167				
Pre-tax operating income	\$	147 \$	125 \$	164 \$	142 \$	153				
General and separate account reserves:										
Policyholder contract deposits and future policy benefits	\$	11,424 \$	10,567 \$	9,507 \$	8,588 \$	7,947				
Separate account reserves		40,365	38,944	37,303	36,712	34,632				
Total general and separate account reserves	\$	51,789 \$	49,511 \$	46,810 \$	45,300 \$	42,579				



#### Consumer Insurance - Retirement (Retirement Income Solutions)

(in millions)

Net investment spreads: Base yield (6)

Alternative investments (7)

Other enhancements (8)

Total yield

Cost of funds (a)

Net spread rate, as reported

Base net investment spread (b)

#### Surrender rates (9)

#### **DAC** rollforward:

Balance at beginning of period

Deferrals

Operating amortization

Change from realized gains (losses)

Change from unrealized gains (losses)

#### Balance at end of period

#### Reserve rollforward:

Balance at beginning of period, gross

Premiums and deposits

Surrenders and withdrawals

Death and other contract benefits

Subtotal

Change in fair value of underlying assets and reserve accretion, net of policy fees

Cost of funds (a)

Other reserve changes

Balance at end of period

Reinsurance ceded

**Total insurance reserves** 

- (a) Excludes the amortization of sales inducement assets.
- (b) Excludes impact of alternative investments and other enhancements.

See Accompanying Notes on Pages 41 to 42.

	1Q15	] _	4Q14	3Q14	2Q14	1Q14
	4.75%		4.68%	5.11%	5.09%	5.11%
	0.53%		0.32%	0.69%	0.30%	1.38%
	0.04%		0.05%	0.12%	(0.01)%	(0.31)%
	5.32%		5.05%	5.92%	5.38%	6.18%
	1.82%		1.74%	1.83%	1.87%	1.83%
	3.50%	_	3.31%	4.09%	3.51%	4.35%
	2.93%	_	2.94%	3.28%	3.22%	3.28%
	6.0%	_	6.6%	6.8%	7.4%	7.5%
\$	1,529	\$	1,433 \$	1,286 \$	1,260 \$	1,174
-	144	1	154	163	144	119
	(50)		(51)	(38)	(31)	(36)
	(37)		(4)	(31)	(29)	54
	(41)		(3)	53	(58)	(51)
\$	1,545	\$	1,529 \$	1,433 \$	1,286 \$	1,260
¢.	40.511	\$	46 010 ¢	45 202 ¢	42.592 ¢	40.749
\$	49,511 2,459	Þ	46,810 \$ 2,698	45,302 \$ 2,889	42,582 \$ 2,573	40,748 2,174
	(766)		2,698 (799)	(786)	(817)	(780)
	(188)		(181)	(171)	(175)	(153)
	1,505	<del> </del>	1,718	1,932	1,581	1,241
	705		943	(470)	1,089	559
	43		39	37	35	31
	24		1	9	15	3
	51,788	1 -	49,511	46,810	45,302	42,582
	1		<b>-</b>	<b>-</b>	(2)	(3)
\$	51,789	\$	49,511 \$	46,810 \$	45,300 \$	42,579

Quarterly



### Consumer Insurance - Retirement (Group Retirement)

(in millions)	Quarterly									
		1Q15	4Q14	3Q14	2Q14	1Q14				
Premiums and deposits (1)	\$	1,511	\$\$\$	1,686 \$	1,640 \$	1,708				
Revenues:										
Premiums	\$	8	\$ 7 \$	24 \$	7 \$	6				
Policy fees		101	100	105	101	99				
Net investment income:										
Base portfolio (2)		500	514	515	524	531				
Alternative investments (3)		54	44	55	43	84				
Other enhancements (4)		20	24	30	12	3				
Total net investment income		574	582	600	579	618				
Advisory fee and other income		55	55	55	48	49				
Total operating revenues		738	744	784	735	772				
Benefits and expenses:										
Policyholder benefits and losses incurred		13	17	43	14	20				
Interest credited to policyholder account balances		278	288	276	288	284				
Amortization of deferred policy acquisition costs		22	20	(23)	16	18				
Non deferrable insurance commissions		17	21	20	19	18				
Advisory fee expenses		16	16	17	8	15				
General operating expenses		90	113	87	89	85				
Total benefits and expenses		436	475	420	434	440				
Pre-tax operating income	\$	302	\$ 269 \$	364 \$	301 \$	332				
General and separate account reserves:										
Future policy benefits	s	483	\$ 484 \$	485 \$	456 \$	458				
Policyholder contract deposits		37,677	37,734	37,963	37,918	37,943				
Separate account reserves		34,034	33,401	32,687	33,653	32,649				
Total general and separate account reserves		72,194	71,619	71,135	72,027	71,050				
Group Retirement mutual funds		14,900	14,557	15,471	16,270	15,579				
Total reserves and Group Retirement mutual funds	\$	87,094		86,606 \$	88,297 \$	86,629				



#### Consumer Insurance - Retirement (Group Retirement)

<b>Net investment spreads:</b>

(in millions)

Base yield (6)

Alternative investments (7)

Other enhancements (8)

Total yield

Cost of funds (a)

Net spread rate, as reported

Base net investment spread (b)

#### Surrender rates (9)

#### **DAC** rollforward:

Balance at beginning of period

Deferrals

Operating amortization

Change from realized gains (losses)

Change from unrealized gains (losses)

#### Balance at end of period

#### Reserve rollforward:

Balance at beginning of period, gross

Premiums and deposits

Surrenders and withdrawals

Death and other contract benefits

Subtotal

Change in fair value of underlying assets and reserve accretion, net of policy fees

Cost of funds

#### Total reserves and Group Retirement mutual funds

- (a) Excludes the amortization of sales inducement assets.
- (b) Excludes the impact of alternative investments and other enhancements.

See Accompanying Notes on Pages 41 to 42.

	1Q15	4Q14	3Q14	2Q14	1Q14
	4.92%	4.96%	4.92%	5.00%	5.11%
	0.26%	0.17%	0.25%	0.15%	0.55%
	0.13%	0.15%	0.20%	0.02%	(0.03)%
	5.31%	5.28%	5.37%	5.17%	5.63%
	2.97%	2.98%	2.99%	3.03%	3.02%
	2.34%	2.30%	2.38%	2.14%	2.61%
	1.95%	1.98%	1.93%	1.97%	2.09%
	9.3%	17.8%	12.0%	8.7%	7.7%
\$	839	\$ 845 \$	758 \$	833 \$	900
	15	17	16	14	19
	(22)	(20)	23	(16)	(18)
	1	1	(1)	(5)	-
	(20)	(4)	49	(68)	(68)
\$	813	\$ <u>839</u> \$_	<u>845</u> \$	758 \$	833
\$	86,176	\$ 86,606 \$	88,297 \$	86,629 \$	85,597
Ĭ	1,511	1,709	1,686	1,640	1,708
	(2,012)	(3,839)	(2,615)	(1,902)	(1,647)
	(139)	(133)	(132)	(133)	(139)
	(640)	(2,263)	(1,061)	(395)	(78)
	1,284	1,551	(914)	1,778	830
	274	282	284	285	280
\$	87,094	\$ 86,176 \$	86,606 \$	88,297 \$	86,629

Quarterly



#### American International Group, Inc. Variable Annuity Guaranteed Benefits (10)

#### **Consumer Insurance - Retirement**

(in millions)

#### Account value by benefit type (a)

Guaranteed Minimum Death Benefits (GMDB) only (b)

Guaranteed Minimum Income Benefits (GMIB) (c)

Guaranteed Minimum Account Value (GMAV) (d)

Guaranteed Minimum Withdrawal Benefits (GMWB) (e)

#### Liability by benefit type (a)

Guaranteed Minimum Death Benefits (GMDB) (b)

Guaranteed Minimum Income Benefits (GMIB) (c)

Guaranteed Minimum Account Value (GMAV) (d)

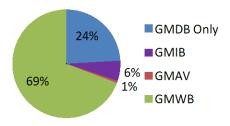
Guaranteed Minimum Withdrawal Benefits (GMWB) (e) (f) (g)

				V	uar terry		
1Q15		] _	4Q14		3Q14	 2Q14	 1Q14
\$	65,144 2,759	\$	64,386 2,799	\$	63,709 2,844	\$ 64,604 2,971	\$ 63,358 2,996
	252 36,307		298 34,745		359 32,913	441 31,709	523 29,424
\$	393	\$	401	\$	395	\$ 359	\$ 356
	17 4		23 5		23 5	37 5	39 6
	1,180		952		540	388	393

Quarterly

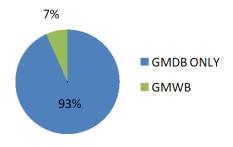
- (a) Excludes assumed reinsurance business.
- (b) A guaranteed minimum death benefit is an amount paid from a variable annuity upon the death of the owner. This benefit protects beneficiaries from market volatility and may be different than the account value. Each of these benefits may be subject to a maximum amount based on age of owner or dollar amount. "Guaranteed Minimum Death Benefits only" signifies that no other guarantees are present. Contracts with a guaranteed living benefit also have a guaranteed minimum death benefit.
- (c) A guaranteed minimum income benefit establishes a minimum amount available to be annuitized regardless of actual performance in the product. The benefit is not available until a set number of years after contract issue.
- (d) A guaranteed minimum account value ensures a return of premium invested at the end of 10 years. The amount is based on premium in a defined period.
- (e) A guaranteed minimum withdrawal benefit establishes an amount that can be taken as withdrawals over a fixed period or for life, regardless of market performance, even if the account value drops to zero.
- (f) The fair value of GMWB embedded derivatives is based on actuarial and capital market assumptions related to projected cash flows of rider fees and claims over the expected lives of the contracts. The increase in the fair value of the GMWB liability in 1Q15 is primarily due to decreasing interest rates, partially offset by widening non-performance adjustment (NPA) spreads.
- (g) 4Q14 has been updated to conform with 4Q2014 10-K.

#### **Retirement Income Solutions**



11.1
11.1
2.8
0.3
32.4
46.6

#### **Group Retirement**



Type of Benefit	Account Value (\$B)
GMDB Only	54.1
GMWB	3.9
Total	58.0



### Consumer Insurance - Life

(in millions)	<b>Quarterly</b>								
		1Q15		4Q14	3Q14	2Q14	1Q14		
Premiums and deposits (1)	\$	1,223	\$	1,249 \$	1,163 \$	1,207 \$	1,187		
Revenues:									
Premiums	\$	708	\$	675 \$	655 \$	676 \$	673		
Policy fees		363		365	370	353	355		
Net investment income:									
Base portfolio (2)		481		488	480	485	515		
Alternative investments (3)		44		38	46	34	75		
Other enhancements (4)		17		10	24_	12	(8)		
Total net investment income		542		536	550	531	582		
Total operating revenues		1,613		1,576	1,575	1,560	1,610		
Benefits and expenses:									
Policyholder benefits and losses incurred		942		1,005	1,005	868	893		
Interest credited to policyholder account balances		124		127	128	126	126		
Amortization of deferred policy acquisition costs		86		63	97	81	80		
Non deferrable insurance commissions		59		72	62	57	66		
General operating expenses		231		229	233	213	210		
Total benefits and expenses		1,442		1,496	1,525	1,345	1,375		
Pre-tax operating income	\$	171	\$	80 \$	50 \$	215 \$	235		
Gross life insurance in force, end of period:									
Domestic Life	\$	910,413	\$	906,232 \$	901,393 \$	895,407 \$	892,003		
International Life		92,609		94,471	28,612	27,120	25,248		
Total	\$	1,003,022	\$	1,000,703 \$	930,005 \$	922,527 \$	917,251		



#### **Consumer Insurance - Life**

(in millions)				Qua			
		1Q15		4Q14	3Q14	2Q14	1Q14
Life Insurance and A&H CPPE sales: (11)							
Term	\$	43	\$	31 \$	32 \$	28 \$	26
Whole Life		11		15	19	36	38
Universal life		23		30	26	30	30
Other life		30		5 3	2 2	4 4	6 4
Single premium and unscheduled deposits A&H		12		23	28_	4 19	20
Total	\$	122	s —	107 \$	109 \$	121 \$	124
Life and A&H sales by distribution channel:			-	·	· _		
Retail - Independent	\$	102	\$	84 \$	84 \$	92 \$	97
Retail - Affiliated (Career and AIG Direct)	Ť	20	Ĭ	23	25	29	27
Total	\$	122	\$	107 \$	109 \$	121 \$	124
Life and A&H sales by region:							
Domestic Life	\$	55	\$	64 \$	60 \$	62 \$	61
International Life		67		43	49_	59	63
Total	\$	122	\$ <u></u>	107 \$	109 \$	121 \$	124
Surrender rates: (12)							
Domestic Life:							
Independent distribution		4.8%		4.7%	5.1%	5.1%	4.6%
Career distribution		7.5%		7.5%	7.6%	8.4%	8.4%
International Life		2.9%		3.0%	3.3%	3.4%	3.3%
DAC/VOBA rollforward:							
Balance at beginning of period	\$	4,051	\$	3,712 \$	3,710 \$	3,748 \$	3,805
Deferrals		104		96	89	102	88
Operating amortization Change from realized gains (losses)		(86)		(63)	(97) (1)	(81)	(80)
Change from unrealized gains (losses)		(7)		(11)	7	(63)	(52)
Other changes		-		336	-	-	-
Foreign exchange translation		(30)		(19)	4	4	(14)
Balance at end of period	\$	4,032	\$	<u>4,051</u> \$	3,712 \$	<u>3,710</u> \$	3,748
Reserve rollfoward:							
Balance at beginning of period, gross	\$	33,536	\$	33,418 \$	33,086 \$	32,817 \$	32,810
Premiums and deposits Surrenders and withdrawals		1,223 (222)		1,249 (215)	1,163 (211)	1,207 (211)	1,187 (216)
Death and other contract benefits		(247)		(204)	(224)	(194)	(190)
Subtotal		754	-	830	728	802	781
Change in fair value of underlying assets and reserve accretion, net of policy fees		(142)		(161)	(195)	(163)	(172)
Cost of funds		124		129	126	126	126
Other reserve changes		(496)		(409)	(391)	(558)	(505)
Foreign exchange translation Balance at end of period		(294) 33,482	—	(271) 33,536	33,418	33,086	(223) 32.817
Reinsurance ceded		(1,440)		(1,315)	(1,315)	(1,332)	(1,341)
Total insurance reserves	\$	32,042	\s	32,221 \$	32,103 \$	31,754 \$	31,476
Domestic Life		28,879	ı  —	28,761	28,647	28,459	28,361
International Life		3,163		3,460	3,456	3,295	3,115
Total insurance reserves	\$	32,042	\$	32,221 \$	32,103 \$	31,754 \$	31,476



#### **Consumer Insurance - Personal Insurance**

(in millions)	Quarterly									
		1Q15		4Q14	3Q14	2Q14	1Q14			
Net premiums written	\$	2,915	\$	2,866 \$	3,241 \$	3,177 \$	3,128			
Net premiums earned	\$	2,799	\$	2,926 \$	3,059 \$	3,026 \$	2,959			
Losses and loss adjustment expenses incurred		1,645		1,498	1,621	1,618	1,751			
Acquisition expenses:										
Amortization of deferred policy acquisition costs		487		514	546	520	512			
Other acquisition expenses		278		325	269	293	278			
Total acquisition expenses		765		839	815	813	790			
General operating expenses		478		550	607	558	505			
Underwriting income (loss)		(89)		39	16	37	(87)			
Net investment income:										
Interest and dividends		56		70	91	88	86			
Alternative investments		9		5	9	10	13			
Other investment income		2		11	8	11	10			
Investment expenses		(4)		(4)	(4)	(6)	(4)			
Total net investment income (13)		63		82	104	103	105			
Pre-tax operating income (loss)	\$	(26)	\$	121 \$	120 \$	140 \$	18			
Underwriting ratios:										
Loss ratio		58.8		51.2	53.0	53.5	59.2			
Catastrophe losses and reinstatement premiums		(2.2)		(0.3)	(0.7)	(0.6)	(2.7)			
Prior year development net of premium adjustments		(0.2)		1.2	0.4	0.5	0.5			
Accident year loss ratio, as adjusted		56.4		52.1	52.7	53.4	57.0			
Acquisition ratio		27.3		28.7	26.6	26.9	26.7			
General operating expense ratio		17.1		18.8	19.8	18.4	17.1			
Expense ratio		44.4		47.5	46.4	45.3	43.8			
Combined ratio		103.2		98.7	99.4	98.8	103.0			
Catastrophe losses and reinstatement premiums		(2.2)		(0.3)	(0.7)	(0.6)	(2.7)			
Prior year development net of premium adjustments		(0.2)		1.2	0.4	0.5	0.5			
Accident year combined ratio, as adjusted		100.8		99.6	99.1	98.7	100.8			
Noteworthy items (pre-tax):										
Catastrophe-related losses (14)	\$	61	\$	8 \$	22 \$	18 \$	78			
Severe losses (15)		12		13	-	-	41			
Prior year loss reserve development (favorable) unfavorable, net of										
reinsurance and premium adjustments		4		(35)	(12)	(16)	(14)			
Net loss and loss expense reserve by line of business (at period end):										
Personal Lines		2,836		2,763	2,994	3,072	3,330			
Accident and Health		1,669	_	1,878	2,016	1,943	2,162			
Total	\$	4,505	\$	4,641 \$	5,010 \$	5,015 \$	5,492			



### American International Group, Inc. Net Premiums Written by Line of Business and Region

### **Consumer Insurance - Personal Insurance**

(in millions)	<b>Quarterly</b>												
		1Q15	] _	4Q14	3Q14	2Q14	1Q14						
By Line of Business:													
Personal Lines	\$	1,567	\$	1,673 \$	1,815 \$	1,793 \$	1,690						
Accident and Health		1,348		1,193	1,426	1,384	1,438						
Total net premiums written	\$	2,915	\$	2,866 \$	3,241 \$	3,177 \$	3,128						
By Region:													
Americas	\$	912	\$	905 \$	1,004 \$	945 \$	970						
EMEA		573		456	488	511	617						
Asia Pacific		1,430		1,505	1,749	1,721	1,541						
Total net premiums written	\$	2,915	\$	2,866 \$	3,241 \$	3,177 \$	3,128						
Foreign exchange effect on worldwide premiums:													
Change in net premiums written													
Increase (decrease) in original currency over prior year period (16)		1.4	<b>∕</b> ₀	1.7 %	1.9 %	2.2 %	1.2 %						
Foreign exchange effect		(8.2)		(4.9)	(1.9)	(2.4)	(6.8)						
Increase (decrease) as reported in U.S. dollars		(6.8)	<b>%</b>	(3.2) %	- %	(0.2) %	(5.6) %						



#### Consumer Insurance - Personal Insurance North America

(in millions)	Quarterly								
		1Q15	4Q14	3Q14	2Q14	1Q14			
Net premiums written	\$	772 \$		865 \$	795 \$	833			
Net premiums earned	\$	780 \$	776 \$	817 \$	821 \$	810			
Losses and loss adjustment expenses incurred		546	434	467	466	567			
Acquisition expenses:									
Amortization of deferred policy acquisition costs		101	109	116	111	112			
Other acquisition expenses		95	90	44	60	51			
Total acquisition expenses		196	199	160	171	163			
General operating expenses		88	120	120	111	115			
Underwriting income (loss)		(50)	23	70	73	(35)			
Net investment income:									
Interest and dividends		21	26	41	34	36			
Alternative investments		7	4	10	8	12			
Other investment income		-	6	3	4	1			
Investment expenses		(1)		(2)	(2)	(1)			
Total net investment income		27	36	52	44	48_			
Pre-tax operating income	\$	(23) \$	59 \$	122 \$	117 \$	13			
Underwriting ratios:									
Loss ratio		70.0	55.9	57.2	56.8	70.0			
Catastrophe losses and reinstatement premiums		(7.8)	-	(0.2)	(1.3)	(5.1)			
Prior year development net of premium adjustments		2.3	3.1	0.6	(0.6)	3.5			
Accident year loss ratio, as adjusted		64.5	59.0	57.6	54.9	68.4			
Acquisition ratio		25.1	25.6	19.6	20.8	20.1			
General operating expense ratio		11.3	15.5	14.7	13.5	14.2			
Expense ratio		36.4	41.1	34.3	34.3	34.3			
Combined ratio		106.4	97.0	91.5	91.1	104.3			
Catastrophe losses and reinstatement premiums		(7.8)	-	(0.2)	(1.3)	(5.1)			
Prior year development net of premium adjustments		2.3	3.1	0.6	(0.6)	3.5			
Accident year combined ratio, as adjusted		100.9	100.1	91.9	89.2	102.7			
Noteworthy items (pre-tax):									
Catastrophe-related losses (14)	\$	61 \$	- \$	1 \$	10 \$	41			
Severe losses (15)		12	13	=	-	37			
Prior year loss reserve development (favorable) unfavorable, net of reinsurance									
and premium adjustments	\$	(18) \$	(24) \$	(5) \$	5 \$	(28)			



#### Consumer Insurance - Personal Insurance International

(in millions)	<b>Quarterly</b>								
		1Q15		4Q14	3Q14	2Q14	1Q14		
Net premiums written	\$	2,143	<b>\$</b>	2,117 \$	2,376 \$	2,382 \$	2,295		
Net premiums earned	\$	2,019	\$	2,150 \$	2,242 \$	2,205 \$	2,149		
Losses and loss adjustment expenses incurred		1,099		1,064	1,154	1,152	1,184		
Acquisition expenses:									
Amortization of deferred policy acquisition costs		386		405	430	409	400		
Other acquisition expenses		183		235	225	233	227		
Total acquisition expenses		569		640	655	642	627		
General operating expenses		390		430	487	447	390		
Underwriting income (loss)		(39)		16	(54)	(36)	(52)		
Net investment income:									
Interest and dividends		35		44	50	54	50		
Alternative investments		2		1	(1)	2	1		
Other investment income		2		5	5	7	9		
Investment expenses		(3)		(4)	(2)	(4)	(3)		
Total net investment income		36		46	52	59	57		
Pre-tax operating income (loss)	\$	(3)	\$	62 \$	(2) \$	23 \$	5		
Underwriting ratios:									
Loss ratio		54.4		49.5	51.5	52.2	55.1		
Catastrophe losses and reinstatement premiums		-		(0.4)	(1.0)	(0.3)	(1.7)		
Prior year development net of premium adjustments		(1.1)		0.5	0.3	0.9	(0.7)		
Accident year loss ratio, as adjusted		53.3		49.6	50.8	52.8	52.7		
Acquisition ratio		28.2		29.8	29.2	29.1	29.2		
General operating expense ratio		19.3		20.0	21.7	20.3	18.1		
Expense ratio		47.5		49.8	50.9	49.4	47.3		
Combined ratio		101.9		99.3	102.4	101.6	102.4		
Catastrophe losses and reinstatement premiums		-		(0.4)	(1.0)	(0.3)	(1.7)		
Prior year development net of premium adjustments		(1.1)		0.5	0.3	0.9	(0.7)		
Accident year combined ratio, as adjusted		100.8		99.4	101.7	102.2	100.0		
Noteworthy items (pre-tax):									
Catastrophe-related losses (14)	\$	-	\$	8 \$	21 \$	8 \$	37		
Severe losses (15)		-		-	-	-	4		
Prior year loss reserve development (favorable) unfavorable, net of reinsurance									
and premium adjustments	\$	22	\$	(11) \$	(7) \$	(21) \$	14		



#### **Consumer Insurance**

#### **Basis of Presentation:**

Consumer Insurance presents its results in the following operating segments:

Retirement: product lines include Fixed Annuities, with products including deferred fixed annuities and immediate annuities; Retirement Income Solutions, with products including variable and index annuities; Group Retirement, with products including retirement plans, annuity and investment products for employees of education, healthcare and other sponsoring companies, and Retail Mutual Funds and Advisory Services.

Life: includes the following product lines: Traditional Life, Universal Life, International Life, Accident & Health (A&H), Endowments and Group Benefits of the Life Insurance Companies.

**Personal Insurance:** Personal Insurance - North America and Personal Insurance - International include the following product lines: Automobile, Property, Service Products, and A&H and Group Benefits of the Non-Life Insurance Companies.

Selected operating statistics are provided for the Fixed Annuities, Retirement Income Solutions, and Group Retirement product lines in the Retirement operating segment, as well as the Personal Insurance - North America and Personal Insurance - International in the Personal Insurance operating segment. Operating statistics are not separately presented for Advisory Services and Retail Mutual Funds, which are included in the Retirement operating segment.

Consumer Insurance operations are conducted through the Life Insurance Companies as well as the Non-Life Insurance Companies.

Consumer Insurance operates in three major geographic areas: the Americas (which includes the United States, Canada, Latin America, the Caribbean and Bermuda), Asia Pacific (which includes Japan, China, Korea, Singapore, Vietnam, Thailand, Australia, Indonesia and other Asia Pacific nations), and EMEA (which includes the United Kingdom, Ireland, Continental Europe, Russian Federation, India, the Middle East and Africa).

Consumer Insurance products are distributed primarily to individual consumers or groups of consumers through strategic relationships with banks, broker-dealers, insurance agents and independent marketing organizations, as well as through affiliated distribution channels, direct marketing and the internet.

Net investment income is attributed to the operating segments of Commercial Insurance and Consumer Insurance based on internal models consistent with the nature of the underlying businesses.

For Consumer Insurance - Personal Insurance, we estimate investable funds based primarily on loss reserves, unearned premiums and a capital allocation for each operating segment. The net investment income allocation is calculated based on the estimated investable funds and risk-free yields (plus a liquidity

premium) consistent with the approximate duration of the liabilities, and excludes net investment income associated with the runoff insurance lines reported in Corporate and Other. The remaining excess is attributed to Commercial Insurance - Property Casualty and Consumer Insurance - Personal Insurance based on the relative net investment income previously allocated.



#### American International Group, Inc. Notes (continued)

#### **Consumer Insurance**

For Consumer Insurance - Retirement and Consumer Insurance - Life, net investment income is attributed based on invested assets from segregated product line portfolios. The fundamental investment strategy for these operating segments is to maintain primarily a diversified, high quality portfolio of fixed maturity securities and, as is practicable, to match established duration targets based on characteristics of the underlying liabilities. Invested assets in excess of liabilities are allocated to product lines based on internal capital estimates.

- (1) Premiums and deposits is a non-GAAP measure. Premiums and deposits for the Consumer Insurance segments includes direct and assumed amounts received and earned on traditional life insurance policies, group benefit policies and life contingent payout annuities, as well as deposits received on universal life, investment-type annuity contracts and mutual funds.
- (2) Includes interest, dividends and real estate income, net of investment expenses.
- (3) Includes income on hedge funds, private equity funds and affordable housing partnerships. Alternative investment income is reported on a lag basis. Hedge funds are generally on a one-month lag, while private equity funds are generally on a one-quarter lag.
- (4) Includes call and tender income, changes in market value of investments accounted for under the fair value option, interest received on defaulted investments and other miscellaneous investment income.
- (5) Net flows are provided for Fixed Annuities, Retirement Income Solutions, Retail Mutual Funds and Group Retirement. Annuity net flows represent premiums and deposits less death, surrender and other withdrawals benefits. Net flows related to mutual funds represent deposits less withdrawals. Life Insurance, Advisory Services, Group Benefits and Personal Insurance are not included in net flows. Net flows exclude activity related to closed blocks of fixed and variable annuities.
- (6) Includes return on base portfolio. Quarterly results are annualized.
- (7) Includes incremental effect on base yield of alternative investments. Quarterly results are annualized.
- (8) Includes incremental effect on base yield of other enhancements. Quarterly results are annualized.
- (9) Annuity surrender rates represent annualized surrenders and withdrawals as a percentage of average account value.
- (10) Consumer Insurance uses reinsurance and hedging to mitigate risks related to guaranteed benefits in individual annuity contracts. Certain GMDB benefits written before 2004 are reinsured. The majority of GMIB benefits, which are no longer offered, are reinsured. GMWB liabilities and GMAV liabilities (GMAV is no longer offered) are included in Consumer Insurance's dynamic hedging program. The hedging program is focused on mitigating economic risk fluctuations. The program manages equity market risk (delta), interest rate risk (rho), volatility risk (vega) within specified levels. The hedge portfolio is regularly rebalanced to maintain delta neutrality and to maintain rho and vega within exposure limits established by Consumer Insurance and AIG Enterprise Risk Management. The net rho exposure is essentially fully hedged currently while vega is not fully hedged; however, product features, such as the VIX index rider fees and the volatility control mechanism in the funds, reduce the overall net vega exposure.
- (11) Life and A&H sales are shown on a continuous payment premium equivalent (CPPE) basis. Life insurance sales include periodic premiums from new business expected to be collected over a one-year period and 10 percent of unscheduled and single premiums from new and existing policyholders. Sales of A&H insurance represent annualized first-year premium from new policies.
- (12) Life insurance lapse rates are reported on a 90-day lag basis to include grace period processing. International lapse rates represent Fuji Life (Japan).
- (13) 2015 net investment income reflects lower yields on the overall investment portfolio and lower capital required for Personal Insurance based on AIG's internal capital allocation model coupled with the refinement of the allocation model for excess net investment income.
- (14) CATS are generally weather or seismic events having a net impact in excess of \$10 million each.
- (15) Severe losses are defined as non-catastrophic individual first party losses greater than \$10 million, net of related reinsurance and salvage and subrogation.
- (16) Computed using a constant exchange rate for each period.



### American International Group, Inc. Operating Results

### **Corporate and Other**

(in millions)	Quarterly											
	1Q15	4Q14	3Q14	2Q14	1Q14							
Revenues:												
Premiums	\$ 17	\$ 21 \$	15 \$	29 \$	13							
Net investment income	164	181	223	136	160							
Other income	829	847	824	953	795							
Total operating revenues	1,010	1,049	1,062	1,118	968							
Benefits and expenses:												
Policyholder benefits and losses incurred	95	510	61	155	65							
General operating expenses	425	532	455	530	472							
Interest expense	352	364	456	486	499							
Total benefits and expenses	872	1,406	972	1,171	1,036							
Pre-tax operating income (loss)	\$ 138	\$ (357) \$	90 \$	(53) \$	(68)							



### American International Group, Inc. Operating Results

### **Corporate and Other**

(in millions)	 Quarterly											
	1Q15	4Q14	3Q14	2Q14	1Q14							
Pre-tax operating income (loss):												
Direct Investment book	\$ 145 \$	174 \$	314 \$	313 \$	440							
Global Capital Markets	114	27	58	245	29							
Runoff insurance lines (page 45) (1)	(19)	(422)	25	(53)	5							
Other businesses (2)	235	119	123	(6)	-							
AIG Parent and Other (3):												
Equity in pre-tax operating earnings of AerCap (4)	128	185	196	53	-							
Fair value of PICC investments (5)	47	67	(30)	-	-							
Corporate expenses, net:												
Other income (expense), net	9	52	32	27	17							
General operating expenses	(244)	(288)	(317)	(306)	(235)							
Total Corporate expenses, net	(235)	(236)	(285)	(279)	(218)							
Interest expense	(276)	(271)	(310)	(327)	(325)							
Total AIG Parent and Other	(336)	(255)	(429)	(553)	(543)							
Consolidation and elimination	(1)	-	(1)	1	1							
Pre-tax operating income (loss)	\$ 138 \$	(357) \$	90 \$	(53) \$	(68)							



### Corporate and Other - Runoff Insurance Lines

(in millions)	 <b>Quarterly</b>												
	1Q15	4Q14	3Q14	2Q14	1Q14								
Property Casualty runoff business:													
Net premiums earned	\$ 15 \$	19 \$	12 \$	18 \$	17								
Losses and loss adjustment expenses incurred	93	514	50	122	62								
General operating expenses	(1)	1		1	1_								
Underwriting income (loss)	(77)	(496)	(38)	(105)	(46)								
Net investment income	58	58	59	56	58								
Property Casualty runoff businesses	(19)	(438)	21	(49)	12								
Life insurance runoff businesses, net	-	16	4	(4)	(7)								
Pre-tax operating income (loss)	\$ (19) \$	(422) \$	25 \$	(53) \$	5								
Noteworthy items (pre-tax):													
Property Casualty runoff business:													
Prior year loss reserve development (favorable) unfavorable, net of reinsurance	\$ 3 \$	135 \$	13 \$	65 \$	16								
Net reserve discount (benefit) charge	72	339	16	31	21								
Net loss and loss expense reserve (at period end)	3,340	3,526	3,095	3,156	3,271								
Future policy benefits for life and A&H contracts (at period end)	\$ 1,324 \$	1,346 \$	1,255 \$	1,303 \$	1,249								



#### **Corporate and Other**

- (1) Property Casualty runoff insurance lines consists primarily of excess workers' compensation, asbestos and legacy environmental (1986 and prior); certain environmental liability businesses written prior to 2004; and long-duration business in Japan and the U.S. Life Insurance runoff insurance lines include American Security Life Insurance Company Limited, AIG Life Insurance Company (Switzerland) Ltd. and a reinsurance transaction of American International Reinsurance Company, Ltd.
- (2) Includes results from AIG's real estate investment operations, investments in life settlements and other minor subsidiaries. 3Q14 includes higher earnings from life settlements and gains from real estate sales transactions of \$47 million. 1Q15 includes \$174 million of gains recognized on legacy real estate portfolio investments.
- (3) Includes results from AIG Parent and other minor corporate subsidiaries.
- (4) Represents AIG's share of AerCap's pre-tax operating income, which excludes certain post-acquisition transaction expenses incurred by AerCap in connection with its acquisition of ILFC and the difference between expensing AerCap's maintenance rights asset over the remaining lease term as compared to the remaining economic life of the aircraft and our share of AerCap's income taxes.
- (5) During 3Q14, Consumer Insurance sold its investment in PICC Group to AIG Parent. During 1Q15, Commercial Insurance sold a portion of its investment in PICC P&C to AIG Parent.



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	March 31, 2015										
		Life Insurance	Non-Life Insurance	Corporate and							
(in millions)	_	Companies	Companies (1)	Other	AIG Inc.						
Bonds available for sale, at fair value:											
U.S. government and government sponsored entities	\$	814 \$	1642 \$	318 \$	2,774						
Obligations of states, municipalities and political subdivisions		5339	21,950	546	27,835						
Non-U.S. governments		7,461	12,101	327	19,889						
Corporate debt		106,326	35,658	2,158	144,142						
Mortgage-backed, asset-backed and collateralized:				-							
RMBS		23,583	11,938	2,211	37,732						

10,377

10.942

44,902

164,842

2,956

21,183

12,321

2,111

203,509

96

2,930

6,760

21,628

92,979

1,678

3,455

6,573

9,730

4,964

119,731

352

136

(2,695)

(348)

3,001

14,379

215

748

(2,443)

12,787

6,709

35,396

13,443

15,007

66,182

260,822

19,013

3,766

1,100

25,313

34,838

13,784

358,636

	December 31, 2014										
a		Life Insurance		Non-Life Insurance		Corporate and					
(in millions)	_	Companies	_	Companies (1)	_	Other		AIG Inc.			
Bonds available for sale, at fair value:											
U.S. government and government sponsored entities	\$	794	\$	1,812	\$	386	\$	2,992			
Obligations of states, municipalities and political subdivisions		5,249		22,014		396		27,659			
Non-U.S. governments		7,475		13,301		319		21,095			
Corporate debt		107,048		35,349		2,036		144,433			
Mortgage-backed, asset-backed and collateralized:						-					
RMBS		23,389		11,801		2,330		37,520			
CMBS		10,042		2,712		131		12,885			
CDO/ABS		10,530		5,953		(3,208)		13,275			
Total mortgage-backed, asset-backed and collateralized		43,961		20,466		(747)		63,680			
Total bonds available for sale, at fair value		164,527		92,942		2,390		259,859			
Other bond securities, at fair value		2,785		1,733		15,194		19,712			
Equity securities available for sale, at fair value		150		4,241		4		4,395			
Other equity securities trading, at fair value		-		495		554		1,049			
Mortgage and other loans receivable, net of allowance		20,874		6,686		(2,570)		24,990			
Other invested assets		11,916		10,372		12,230		34,518			
Cash and short-term investments		2,582	_	5,345		5,074		13,001			
Total cash and investments	\$	202,834	\$	121,814	\$	32,876	\$	357,524			

#### Note:

**CMBS** 

CDO/ABS

Other invested assets

(1) Includes Mortgage Guaranty.

**Investments - Cash and Investments** 

Total mortgage-backed, asset-backed and collateralized

Total bonds available for sale, at fair value

Other equity securities trading, at fair value

Equity securities available for sale, at fair value

Mortgage and other loans receivable, net of allowance

Other bond securities, at fair value

Cash and short-term investments

Total cash and investments



#### **Investments - Other Invested Assets**

March 31, 2015

(in millions)		Life Insurance	Life Insurance			Corporate and								
	_	Companies	-	Companies (1)		Other	_	AIG Inc.						
Alternative investments (2)	\$	11,147	\$	8,128	\$	239	\$	19,514						
Investments in life settlements		-		-		3,771		3,771						
Investment real estate		1,108		530		2,900		4,538						
Aircraft assets		-		-		632		632						
Investment in AerCap		-		-		5,125		5,125						
All other investments (3)	_	66	_	1,072		120		1,258						
	\$ _	12,321	\$	9,730	\$	12,787	\$ _	34,838						

December 31, 2014

		Determed 01, 2011												
(in millions)		Life Insurance Companies		Non-Life Insurance Companies (1)	Corporate and Other	AIG Inc.								
Alternative investments (2)	\$	11,012	\$	8,249	\$	395	\$	19,656						
Investments in life settlements		-		-		3,753		3,753						
Investment real estate		840		446		2,326		3,612						
Aircraft assets		-		-		651		651						
Investment in AerCap		-		-		4,972		4,972						
All other investments (3)		64	_	1,677	_	133		1,874						
	\$	11,916	\$ _	10,372	\$ _	12,230	\$	34,518						

- (1) Includes Mortgage Guaranty.
- (2) Includes hedge funds, private equity funds and other investment partnerships.
- (3) Consists primarily of direct private equity investments.



#### **Investments - Returns On Alternative Investments (1)**

	Quarterly											
(in millions)		1Q15	_	4Q14	3Q14	_	2Q14		1Q14			
Alternative investment income (2)												
Private equity	\$	278	\$	206 \$	213	\$	277	\$	368			
Hedge funds		246	<u> </u>	86	215		99		357			
Total private equity and hedge funds		524		292	428		376		725			
Affordable housing partnerships		51	<u> </u>	72	58		68		61			
Total alternative investment income	\$	575	\$_	364 \$	486	\$_	444	\$	786			
Average alternative investment assets												
Private equity	\$	7,252	\$	7,449 \$	7,622	\$	7,679	\$	7,701			
Hedge funds		10,853	<u> </u>	10,664	10,405		10,296		10,095			
Total private equity and hedge funds		18,105		18,113	18,027		17,975		17,796			
Affordable housing partnerships		1,163	<u> </u>	1,228	1,316		1,394		1,467			
Total average alternative investment assets	\$	19,268	\$_	19,341 \$	19,343	\$_	19,369	\$	19,263			
Annualized yields on carrying value												
Private equity		15.33 %	,	11.06 %	11.18	%	14.43	%	19.11 %			
Hedge funds		9.08	<u> </u>	3.23	8.27		3.85		14.15			
Total private equity and hedge funds		11.58		6.45	9.50		8.37		16.30			
Affordable housing partnerships		17.47	<u> </u>	23.45	17.63		19.51		16.63			
Total annualized yield		11.94 %	_	7.53 %	10.05	% <u>_</u>	9.17	% <u></u>	16.32 %			
Average alternative investment assets												
Life Insurance Companies	\$	11,080	\$	11,165 \$	11,331	\$	11,404	\$	11,335			
Non-Life Insurance Companies		8,188	_	8,176	8,012		7,965		7,928			
Total average alternative investment assets	\$	19,268	\$_	19,341 \$	19,343	\$	19,369	\$	19,263			

- (1) Alternative investments includes hedge funds, private equity funds and other investment partnerships.
- (2) Alternative investment income is reported on a lag basis. Hedge funds are generally reported on a one-month lag, while private equity funds are generally reported on a one-quarter lag.



#### **Investments - Net Realized Capital Gains (Losses)**

(in millions)	Quarterly							
	1Q15	4Q14	3Q14	2Q14	1Q14			
Life Insurance Companies								
Bonds available for sale	\$ (8)	\$ 35 \$	53 \$	78 \$	97			
Stocks available for sale	1	2	2	-	2			
Other transactions	105	11	90	4	(4)			
Other than temporary impairments	(84)	(51)	(32)	(35)	(44)			
Foreign exchange transactions	(22)	18	48	18	6			
Derivative instruments (1)	171	(127)	10	40	(318)			
Total pre-tax net realized capital gains (losses)	163	(112)	171	105	(261)			
Non-Life Insurance Companies								
Bonds available for sale	38	58	47	42	87			
Stocks available for sale	663	17	27	35	26			
Other transactions	428	(2)	(13)	9	6			
Other than temporary impairments	(44)	(32)	(18)	(20)	(15)			
Foreign exchange transactions	66	21	10	37	29			
Derivative instruments	98	21	39	25	11			
Total pre-tax net realized capital gains	1,249	83	92	128	144			
Corporate and Other								
Bonds available for sale	1	29	(3)	61	1			
Stocks available for sale	(173)	-	-	-	-			
Other transactions (2)	(48)	(80)	(69)	(38)	(45)			
Other than temporary impairments	-	-	-	-	-			
Foreign exchange transactions	210	230	292	(102)	(9)			
Derivative instruments	(61)	43	53	8	18			
Total pre-tax net realized capital gains (losses)	(71)	222	273	(71)	(35)			
Total AIG								
Bonds available for sale	31	122	97	181	185			
Stocks available for sale	491	19	29	35	28			
Other transactions (2)	485	(71)	8	(25)	(43)			
Other than temporary impairments	(128)	(83)	(50)	(55)	(59)			
Foreign exchange transactions	254	269	350	(47)	26			
Derivative instruments	208	(63)	102	73	(289)			
Total pre-tax net realized capital gains (losses)	\$ 1,341	\$ 193 \$	536 \$	162 \$	(152)			
Total net realized gains (losses), net of tax	\$ 874	\$ <u>105</u> \$ <u></u>	301 \$	155 \$	(91)			

- (1) Includes changes in the fair value of embedded derivatives and a portion of associated fees for variable annuity living benefit features (primarily GMWB) and changes in fair value of hedging instruments purchased to fund the liabilities.
- (2) Includes impairments on investments in life settlements.



# **Investment in People's Insurance Company of China (PICC)**

(in millions)				Value Opt	ue Option Assets									
	PICC Group (Ticker: 1339.HK)				PICC Property & Casualty (Ticker: 2328.HK)									
	Corporate and Other				Commercial Insurance - Property Casualty					Corporate and Other				
	1Q15	4Q14	3Q14		1Q15		4Q14	3Q14		1Q15	]	4Q14		3Q14
Number of shares	1,113	1,113	1,113		178		255	133		76		-	-	_
Net investment income	\$ -	-	\$ -		\$ 7	\$	143	\$ 34	\$	-	\$	-	\$	-
Other income	45	67	(30)		-		-	-		2		-		-
Dividend income	-	_	-		-	]	-	3		-	]	-		-

(in millions)		PICC Available For Sale Assets										
	PICC Property & Casualty (Ticker: 2328.HK)											
	Commercial	Insurance - Pro	operty Casualty	Corporate and Other								
	1Q15	4Q14	3Q14	1Q15	4Q14	3Q14						
Number of shares	849	1,213	1,213	108	-							
Other comprehensive income	\$ 22	\$ 209	\$ 312	\$ 9	- \$							
Dividend income	\$ -	- \$	\$ 31	\$ -	] \$ - \$							



### Supplemental Property Casualty Information\*

(in millions)		<b>Quarterly</b>									
		1Q15	7	4Q14	<b>3Q14</b>	2Q14	1Q14				
Net premiums written	\$	7,962	\$	7,558 \$	8,750 \$	8,990 \$	8,134				
Net premiums earned	\$	7,745	\$	8,152 \$	8,428 \$	8,313 \$	8,028				
Loss and loss adjustment expenses incurred		5,098		5,916	5,648	5,307	5,321				
Acquisition expenses		1,562		1,671	1,635	1,626	1,607				
General operating expenses		1,106		1,195	1,283	1,265	1,177				
Underwriting income (loss)		(21)		(630)	(138)	115	(77)				
Net investment income		1,146		1,248	1,231	1,221	1,223				
Pre-tax operating income	\$	1,125	\$	618 \$	1,093 \$	1,336 \$	1,146				
Underwriting ratios:											
Loss ratio		65.8		72.6	67.0	63.8	66.3				
Catastrophe losses and reinstatement premiums		(1.7)		(0.6)	(3.3)	(1.6)	(3.3)				
Prior year development net of premium adjustments		(0.3)		(3.7)	(3.2)	(0.2)	(2.0)				
Net reserve discount		(2.2)		(7.0)	-	(0.2)	1.3				
Accident year loss ratio, as adjusted		61.6		61.3	60.5	61.8	62.3				
Acquisition ratio		20.2		20.5	19.4	19.6	20.0				
General operating expense ratio		14.3		14.7	15.2	15.2	14.7				
Expense ratio		34.5		35.2	34.6	34.8	34.7				
Combined ratio		100.3		107.8	101.6	98.6	101.0				
Catastrophe losses and reinstatement premiums		(1.7)		(0.6)	(3.3)	(1.6)	(3.3)				
Prior year development net of premium adjustments		(0.3)		(3.7)	(3.2)	(0.2)	(2.0)				
Net reserve discount		(2.2)		(7.0)	<u>-</u>	(0.2)	1.3				
Accident year combined ratio, as adjusted		96.1		96.5	95.1	96.6	97.0				
Noteworthy items (pre-tax):											
Catastrophe-related losses	\$	132	\$	43 \$	282 \$	139 \$	262				
Reinstatement premiums related to catastrophes		-		-	2	-	-				
Reinstatement premiums related to prior year catastrophes		(7)		(2)	(1)	1	-				
Severe losses		146		79	188	193	186				
Prior year development:											
Prior year loss reserve development (favorable) unfavorable, net of reinsurance		24		275	320	54	158				
(Additional) returned premium related to prior year development		11	<u> </u>	52	(93)	(68)	4				
Prior year loss reserve development (favorable) unfavorable, net of reinsurance											
and premium adjustments		35	1	327	227	(14)	162				
Net reserve discount (benefit) charge		165		568	-	15	(105)				
Net loss and loss expense reserve (at period end)	\$	59,221	\$	60,504 \$	61,296 \$	61,959 \$	62,683				

<sup>\*</sup> Represents the aggregate operating results of Commercial Insurance - Property Casualty, Consumer Insurance - Personal Insurance and Property Casualty runoff businesses reported in Corporate and Other.



# **American International Group, Inc. Acronyms**

**ABS** Asset-Backed Securities

**A&H** Accident and Health Insurance

**AOCI** Accumulated Other Comprehensive Income

**CPPE** Continuous Payment Premium Equivalent

**CDO** Collateralized Debt Obligations

**CMBS** Commercial Mortgage-Backed Securities

**DAC** Deferred Acquisition Costs

**DTA** Deferred Tax Assets

**GAAP** Accounting principles generally accepted in the United States of America

**GMAV** Guaranteed Minimum Account Value Benefits

**GMDB** Guaranteed Minimum Death Benefits

**GMIB** Guaranteed Minimum Income Benefits

**RMBS** Residential Mortgage-Backed Securities

**ROE** Return on Equity

**SIA** Sales Inducement Assets

**URR** Unearned Revenue Reserve

**VOBA** Value of Business Acquired

